



AUTHORIZED FEDERAL ACQUISITION SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

- Special Item No. 132-8 Purchase of Equipment
- Special Item No. 132-12 Maintenance, Repair Service and Repair Parts/Spare Parts
- Special Item No. 132-33 Perpetual Software Licenses
- Special Item No. 132-34 Maintenance of Software
- Special Item No. 132-50 Training Courses

SIN 132-8 PURCHASE OF EQUIPMENT

- FSC CLASS 7025 - INPUT/OUTPUT AND STORAGE DEVICES
- FSC Class 7042 - MINI AND MICRO COMPUTER CONTROL DEVICES
- FSC CLASS 5995 - CABLE, CORD, AND WIRE ASSEMBLIES: COMMUNICATIONS EQUIPMENT
- FSC Class 5805 - TELEPHONE AND TELEGRAPH EQUIPMENT
- Installation (FPDS Code N070) for Equipment Offered

NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply. In applying the Davis-Bacon Act, ordering activities are required to incorporate wage rate determinations into orders, as applicable.

**SIN 132-12 - MAINTENANCE OF EQUIPMENT, REPAIR SERVICE, AND REPAIR PARTS/SPARE PARTS
(FPDS Code J070 - Maintenance and Repair Service)(Repair Parts/Spare Parts - See FSC Class for
basic equipment)**

- Maintenance
- Repair Service
- Repair Parts/Spare Parts
- Third Party Maintenance

SIN 132-33 - PERPETUAL SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

SIN 132-34 - MAINTENANCE OF SOFTWARE

**SIN 132-50 - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(FPDS Code U012)**

Summit Government Group

15850 Crabbs Branch Way
Suite 120
Rockville, MD 20855
301-975-9703

www.summitgov.com

Contract Number: GS-35F-0085U
Period Covered by Contract: 11/9/2012 – 11/8/2017

General Services Administration
Federal Acquisition Service

Pricelist current through Modification #36 dated 8/10/2012.

INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!TM on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!TM and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

Ordering:
Summit Government Group
15850 Crabbs Branch Way, Suite 120
Rockville, MD 20855

Payment:
Summit Government Group
225 Byers Road
Chester Springs, PA 19425

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

(610) 783-6330 or (301) 975-9703

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS) Number: 61-750-1502
Block 30: Type of Contractor - . Other Small Business
Block 31: Woman-Owned Small Business – No
Block 36: Contractor's Taxpayer Identification Number (TIN): 20-5006205

- 4a. CAGE Code: 4TZ78
- 4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-8	30 Days
132-12	30 Days
132-33	30 Days
132-34	30 Days
132-50	30 Days

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS: Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: Net 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity - None
- c. Dollar Volume - None
- d. Government Educational Institutions are offered the same discounts as all other Government customers.
- e. Other

8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

10. Small Requirements: The minimum dollar value of orders to be issued is \$100.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-8 - Purchase of Equipment

Special Item Number 132-12 – Maintenance of Equipment, Repair Service, and Repair Parts/Spare Parts

b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

Special Item Number 132-50 - Training Courses

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under

this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None.

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

support.shoretel.com/kb/downloads/section_508_compliance.pdf

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:
This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the

insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT
(SPECIAL ITEM NUMBER 132-8)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

The equipment is self-installable.

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

Training for system administration and implementation is available in the price schedule.

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering

activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

Standard product warranty is 90 days from date of product acceptance. Product must be returned to factory for repair or replacement. Repaired or replaced product will be returned via ground shipment.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: All defective equipment must be returned to the manufacturer for repair or replacement. Customer assistance in contacting the manufacturer can be received via email at service@summitgov.com or via telephone at (610) 783-6330.

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE, REPAIR
SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-OWNED
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT (AFTER EXPIRATION OF GUARANTEE/WARRANTY
PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED
BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT
(SPECIAL ITEM NUMBER 132-12)**

1. SERVICE AREAS

- a. The maintenance and repair service rates listed herein are applicable to any ordering activity location within a 5 mile radius of the Contractor's service points. If any additional charge is to apply because of the greater distance from the Contractor's service locations, the mileage rate or other distance factor shall be stated in paragraphs 8.d and 9.d of this Special Item Number 132-12.
- b. When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

225 Byers Road
Chester Springs, PA 19425

2. MAINTENANCE ORDER

- a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.
- b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.
- c. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.
- d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.
- e. Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- f. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

- a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.

- b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

4. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

5. SCOPE

a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.

b. Equipment placed under maintenance service shall be in good operating condition.

(1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.

(2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.

(3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

6. RESPONSIBILITIES OF THE ORDERING ACTIVITY

a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.

b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.

7. RESPONSIBILITIES OF THE CONTRACTOR

For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the ordering activity that service is required. Within the service areas, this repair service should normally be done within 4 hours after notification.

8. MAINTENANCE RATE PROVISIONS

a. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the ordering activity.

b. REGULAR HOURS

The basic monthly rate for each make and model of equipment shall entitle the ordering activity to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the ordering activity location.

c. AFTER HOURS

Should the ordering activity require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

d. TRAVEL AND TRANSPORTATION

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be:

<u>Miles from a Service Center</u>	<u>Per Unit/System Per Month</u>
0-50	\$ 0.00
51-125	\$10.00
126-150	\$15.00
151-175	\$20.00
176-200	\$25.00
201-250	\$30.00
251-300	\$35.00

e. QUANTITY DISCOUNTS

Quantity discounts from listed maintenance service rates for multiple equipment owned and/or leased by a ordering activity are indicated below:

None

9. REPAIR SERVICE RATE PROVISIONS

a. CHARGES. Charges for repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

b. MULTIPLE MACHINES. When repairs are ordered by a ordering activity on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the ordering activity, provided the time consumed in going between machines (or buildings) is reasonable.

c. TRAVEL OR TRANSPORTATION

(1) AT THE CONTRACTOR'S SHOP

(a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.

(b) The ordering activity should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

(2) AT THE ORDERING ACTIVITY LOCATION (Within Established Service Areas)

When equipment is repaired at the ordering activity location, and repair service rates are established for service areas or zones, the listed rates are applicable to any ordering activity location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the ordering activity office; such overhead is included in the repair service rates listed.

(3) AT THE ORDERING ACTIVITY LOCATION (Outside Established Service Areas)

(a) The repair service rates listed for subparagraph (2) above apply, except that a per mile travel charge equal to the current standard mileage rate established by the Treasury Department will apply to the round-trip distance between the geographic limits of the applicable service area and the ordering activity location. Such charge will apply as an additional charge, but it will be limited to one round trip for each request that is made by the ordering activity for repair service, regardless of whether repairs are performed at the ordering activity location or at the Contractor's shop.

(b) When the overall travel charge computed at the above mileage rate is unreasonable (considering the time required for travel, actual and necessary transportation costs, and the allowable ordering activity per diem rate for each night the repairman is required to remain overnight at the ordering activity location), the ordering activity shall have the option of reimbursing the Contractor for actual costs, provided that the actual costs are reasonable and allowable. The Contractor shall furnish the ordering activity with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

d. LABOR RATES

(1) REGULAR HOURS

The Regular Hours repair service rates listed herein shall entitle the ordering activity to repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the ordering activity location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

(2) AFTER HOURS

When the ordering activity requires that repair service be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the ordering activity location, the After Hours repair service rates listed herein shall apply. The Regular Hours rates defined above shall apply when repair service is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

(3) SUNDAYS AND HOLIDAYS

When the ordering activity requires that repair service be performed on Sundays and Holidays observed at the ordering activity location, the Sundays and Holidays repair service rates listed herein shall apply. When repair service is requested to be performed during Regular Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the ordering activity location, the Regular Hours and/or After Hours repair service rates, as applicable, shall apply.

REPAIR SERVICE RATES

LOCATION	MINIMUM CHARGE*	REGULAR HOURS PER HOUR**	AFTER HOURS PER HOUR**	SUNDAYS AND HOLIDAYS PER HOUR
CONTRACTOR'S SHOP	\$200.00	\$100.00	\$110.50	\$125.00
ORDERING ACTIVITY LOCATION (WITHIN ESTABLISHED SERVICE AREAS)	N/A	N/A	N/A	N/A
ORDERING ACTIVITY LOCATION (OUTSIDE ESTABLISHED SERVICE AREAS)	N/A	N/A	N/A	N/A

*MINIMUM CHARGES INCLUDE 2 FULL HOURS ON THE JOB.

**FRACTIONAL HOURS, AT THE END OF THE JOB, WILL BE PRORATED TO THE NEAREST QUARTER HOUR.

10. REPAIR PARTS/SPARE PARTS RATE PROVISIONS

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's commercial pricelist dated July 1, 2007, at a discount of 10% from such listed prices.

11. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS

a. REPAIR SERVICE

All repair work will be guaranteed/warranted for a period of 90 Days.

b. REPAIR PARTS/SPARE PARTS

All parts, furnished either as spares or repairs parts will be guaranteed/warranted for a period 90 Days.

12. INVOICES AND PAYMENTS

a. Maintenance Service

(1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

(2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.

b. Repair Service and Repair Parts/Spare Parts

Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #10, above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

All software furnished pursuant to the terms of this contract will be unconditionally guaranteed for defects in the disk for a period of thirty (30) days (or longer period, if a greater length of time is provided commercially) beginning on the first day of acceptance.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number (610) 783-6330 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 9am to 5pm Eastern time.

4. SOFTWARE MAINTENANCE

a. Software maintenance service shall include the following:

Software maintenance releases for one (1) year.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

5. PERIODS OF MAINTENANCE (132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. **Annual Funding.** When annually appropriated funds are cited on an order for maintenance, the period of the maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the maintenance orders citing the new appropriation shall be required, if the maintenance is to be continued during any remainder of the contract period.

d. **Cross-Year Funding Within Contract Period.** Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the maintenance is to be continued during the subsequent period.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.

b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.

c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to (n/a) of all term license payments during the period that the software was under a term license within the ordering activity.

7. TERM LICENSE CESSATION

a. After a software product has been on a continuous term license for a period of (n/a) months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

8. UTILIZATION LIMITATIONS - (132-32, 132-33, AND 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software

and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - (132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system ,or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

The Contractor shall insert the discounted pricing for right-to-copy licenses.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity’s location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

9. “NO CHARGE” TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

All training provided free of charge will be noted in the equipment and/or software description in the price list.

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

Summit Government Group provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Mike Bahniuk, Phone (301) 975-9703, Email mike@summitgov.com, Fax (301) 542-0047.

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
"CONTRACTOR TEAM ARRANGEMENTS"**

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.

ADDENDUM 1

AIRTIGHT NETWORKS, INC. GOVERNMENT LICENSE AGREEMENT

THIS LICENSE AGREEMENT (THIS "AGREEMENT") IS ENTERED INTO BETWEEN AIRTIGHT NETWORKS, INC. AND THE GOVERNMENT ENTITIES PURCHASING UNDER THE GSA CONTRACT # GS-35F-0892R. IT IS A LEGALLY BINDING AGREEMENT.

1. DEFINITIONS

1.1 "You" or "Your" shall mean any government entity or organization and their agents that use AirTight products.

1.2 "AirTight," shall mean AirTight Networks, Inc.

1.3 "Documentation" shall mean the standard end-user technical documentation and specifications that AirTight supplies with the Hardware (if any) and Software. Advertising and marketing materials are not Documentation.

1.4 "Error" shall mean a reproducible failure of the Software or Hardware to perform in substantial conformity with its Documentation.

1.5 "Hardware" shall mean the hardware containing AirTight software.

1.6 "Intellectual Property Rights" shall mean copyrights, trademarks, service marks, trade secrets, patents, patent applications, moral rights, contractual rights of non-disclosure or any other intellectual property or proprietary rights, however arising, throughout the world.

1.7 "Release" shall mean any Update or Upgrade if and when these are made available by AirTight. In the event of a dispute as to whether a particular Release is an Update or an Upgrade, AirTight's published designation will be final.

1.8 "Software" shall mean the software (in object code format) created or licensed by AirTight to you or loaded on AirTight Hardware and any Release thereto.

1.9 "Update" shall mean, if and when available, any error corrections, fixes, workarounds or other maintenance releases in respect of the Software provided by AirTight that do not add additional functionality to the Software.

1.10 "Upgrade" shall mean, if and when available, new releases or versions of the Software that materially improve the functionality of, or add material functional capabilities to the Software. AirTight may charge additional license fees for Upgrades.

2. CONTROLLING AGREEMENT. This Agreement along with the GSA CONTRACT # GS-35F-0892R and all applicable statutes and regulations required by law to be incorporated herein are the entire agreement between you and AirTight and supersedes all prior or contemporaneous agreements, understandings, and communications, whether written or oral. If a third party reseller accepts the terms and conditions in your purchase order and an officer of AirTight does not sign it and return it to you, AirTight is not accepting its terms and conditions. AirTight is not obligated under any reseller's agreement unless an officer of AirTight signs the agreement.

3. LICENSE GRANT

3.1 Limited License. All Software is licensed, not sold and subject to this Agreement. All Hardware is sold subject to the license granted in this Agreement. For each unit of Hardware and/or Software that you purchase, AirTight grants you a non-exclusive, non-transferable (except as provided in the Section entitled Assignment), non-sublicensable license during the term of this Agreement, to install and execute such Software and Hardware for internal government purposes. You may make and retain one copy of the Software for back-up and disaster recovery purposes so long as you clearly mark it as a “back-up” or similar language.

3.2 Restrictions on Use. You shall not: (a) adapt, alter, publicly display, publicly perform, translate, create derivative works of or otherwise modify the Software; (b) sublicense, lease, rent, loan, distribute or otherwise transfer the Software to any third party (except as provided in the Section entitled Assignment); (c) reverse engineer, decompile, disassemble or otherwise attempt to derive the source code for the Software except to the extent expressly permitted by applicable law to obtain information necessary to render the Software interoperable with other software; provided, however, that you must first request such information from AirTight and AirTight may, in its discretion, either provide such information to you or impose reasonable conditions, including a reasonable fee, on such use of the source code for the Software to ensure that AirTight's and its suppliers' proprietary rights in the source code for the Software are protected; (d) remove, alter or obscure any proprietary notices on the Software or Documentation; (e) allow third parties to access or use the Software or Hardware, including but not limited to ASP, OEM or time-sharing arrangements.

3.3 Installation. You are responsible for installing the Software and Hardware (if any) unless you purchase installation services from AirTight or a third party pursuant to a separate agreement.

4. PROPRIETARY RIGHTS. You acknowledge and agree that the Software and Hardware, including but not limited to their sequence, structure, organization and source code, contains Intellectual Property Rights of AirTight and its suppliers. The Software is licensed and not sold to you, and no title or ownership to such Software or the Intellectual Property Rights embodied therein passes as a result of this Agreement or any act pursuant to this Agreement. The Software (and all Intellectual Property Rights therein) is the exclusive property of AirTight and its suppliers, and all rights in and to the Software not expressly granted to you in this Agreement, are reserved. AirTight owns all copies of the Software, however made. The Software, Hardware and related materials contain trade secrets of AirTight and you shall not disclose the Software, Hardware, Documentation, screen shots, operation of the Software and/or Hardware, or any other AirTight confidential and/or proprietary information to any third party.

5. LIMITED WARRANTY

5.1 Warranty. For a period of one year from your receipt of the Hardware and/or Software (the “Warranty Period”), AirTight warrants to you and for your sole benefit that, subject to the Section entitled Exclusions, the Software and Hardware when used as permitted under this Agreement and in accordance with the instructions in the Documentation, will operate substantially without Error.

5.2 Exclusions. AirTight will have no obligation to correct, and AirTight makes no warranty with respect to, Errors caused by: (a) improper installation of the Software or Hardware; (b) changes that you have made to the Software or Hardware; (c) use of the Software or Hardware in a manner inconsistent with the Documentation; (d) the combination of the Software or Hardware with hardware or software not specified in the Documentation; (e) malfunction, modification or relocation of your servers; or (f) your failure to make reasonable backups.

5.3 Remedy for Errors. For Errors reported to AirTight during the Warranty Period, your exclusive remedy and AirTight's sole liability for breach of this warranty is that AirTight shall, at its own expense, (a) use commercially reasonable efforts to make available to you, by Internet download, Updates that are

intended to correct such Errors and that AirTight makes generally available; (b) at its election, repair or replace any defective Hardware returned to AirTight within the Warranty Period. Any remedy provided under this Section 5.3 will not extend the original Warranty Period. AirTight shall have no obligation regarding Errors reported, or returns made, after the Warranty Period.

5.4 Disclaimer. EXCEPT FOR THE EXPRESS WARRANTY IN SECTION 5.1, AIRTIGHT AND ITS AFFILIATES DISCLAIM ALL OTHER WARRANTIES, WHETHER EXPRESS, IMPLIED OR STATUTORY, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, ACCURACY, RESULT, EFFORT, TITLE AND NON-INFRINGEMENT. THERE IS NO WARRANTY THAT THE SOFTWARE WILL BE ERROR FREE, OR THAT THE SOFTWARE OR HARDWARE WILL OPERATE WITHOUT INTERRUPTION OR WILL FULFILL ANY OF YOUR PARTICULAR PURPOSES OR NEEDS.

6. LIMITATION OF LIABILITY. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW: AIRTIGHT, ITS AFFILIATES, SUPPLIERS AND MANUFACTURERS SHALL NOT BE LIABLE TO YOU OR ANY OTHER PARTY FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY OR RELIANCE DAMAGES ARISING OUT OF OR RELATED TO THIS AGREEMENT, THE HARDWARE OR THE SOFTWARE, UNDER ANY LEGAL THEORY, INCLUDING BUT NOT LIMITED TO LOST PROFITS, LOST DATA, BUSINESS INTERRUPTION, PERSONAL INJURY, FOR LOSS OF PRIVACY, NEGLIGENCE, AND FOR ANY OTHER PECUNIARY OR OTHER LOSS WHATSOEVER, EVEN IF AIRTIGHT KNOWS OF OR SHOULD HAVE KNOWN OF THE POSSIBILITY OF SUCH DAMAGES. EXCEPT FOR AIRTIGHT'S OBLIGATIONS UNDER THE SECTION ENTITLED INDEMNIFICATION, AIRTIGHT'S, ITS AFFILIATES', SUPPLIERS' AND MANUFACTURERS' TOTAL CUMULATIVE LIABILITY FOR ACTUAL DAMAGES ARISING OUT OF OR RELATED TO THIS AGREEMENT, THE HARDWARE, OR THE SOFTWARE, SHALL NOT EXCEED THE PRICE AIRTIGHT RECEIVED FOR SUCH HARDWARE OR SOFTWARE, REGARDLESS OF THE CAUSE OR FORM OF ACTION. THIS SECTION SHALL APPLY EVEN IF YOUR EXCLUSIVE REMEDY HAS FAILED OF ITS ESSENTIAL PURPOSE. YOU ACKNOWLEDGE AND AGREE THAT THE PRICES AND FEES REFLECT THE ALLOCATION OF RISK SET FORTH IN THIS AGREEMENT AND THAT AIRTIGHT WOULD NOT ENTER INTO THIS AGREEMENT WITHOUT THESE LIMITATIONS ON ITS LIABILITY.

7. INFRINGEMENT INDEMNIFICATION

7.1 AirTight's Obligation. Subject to the Sections entitled Conditions and Exclusions, if a third party makes a claim against you alleging that the Hardware or Software infringes any U.S. patent, trademark, or copyright registered or issued as of the Start Date, AirTight shall: (a) pay all costs to defend you and/or reimburse you for such costs; and (b) pay any damages assessed against you in a final judgment by a court of competent jurisdiction or any settlement that is agreed upon with such third party.

7.2 Conditions. AirTight shall be obligated to pay these costs only if you: (a) notify AirTight promptly in writing of any such claim; (b) give AirTight full information to the extent not prohibited by law or policy; (c) make reasonable efforts to reach agreement with AirTight on case strategy and settlement; and (d) give AirTight a reasonable opportunity to participate in its defense.

7.3 Exclusions. AirTight shall not be liable for: (a) any use of the Hardware or Software not in accordance with this Agreement or the Documentation; (c) for any claim based on the use or a combination of the Hardware or Software with any other software, firmware, hardware or data not specified in the Documentation; (d) use of any Release of the Software other than the most current Release made available to you; or (e) any alterations or modification of the Hardware or Software by any person other than AirTight or its authorized agents.

7.4. **Cure.** In the event AirTight is required, or in AirTight's opinion is likely to be required, to indemnify you under the Section entitled *AirTight's Obligation*, AirTight shall do one of the following: (a) obtain the right for you to continue using the Hardware or Software; (b) replace or modify the Hardware or Software with a functional equivalent that is non-infringing; or (c) terminate this Agreement and refund any fee AirTight received.

8. **RISKS.** AirTight products may be capable of operating at frequencies beyond those allowed in your region and locating and disabling targeted wireless devices and computers. **YOU USE AIRTIGHT PRODUCTS AT YOUR OWN RISK.**

9. **EXPORT RESTRICTIONS.** You acknowledge that the Software is subject to U.S. export jurisdiction. You agree to comply with all applicable international and national laws that apply to the Software, including the U.S. Export Administration Regulations, as well as end-user, end-use, and destination restrictions issued by U.S. and other governments. You assume sole responsibility for any required export approval and/or licenses and all related costs. You shall not acquire, ship, transfer or re-export, directly or indirectly, the Hardware and Software to proscribed, embargoed, or prohibited countries or their nationals, denied destinations, nor use it for nuclear activities, chemical biological weapons or missile projects. Proscribed countries, destinations, and people are set forth in the United States Export Administration Regulations, and the Office of Foreign Asset Control's Specially Designated Nationals list, and are subject to change without further notice from AirTight.

10. **U.S. GOVERNMENT END USERS.** The Software covered under this Agreement, is a "commercial item" as that term is defined at 48 C.F.R. 2.101, consisting of "commercial computer software" and "commercial computer software documentation" as such terms are used in 48 C.F.R. 12.212. Consistent with 48 C.F.R. 12.212 and 48 C.F.R. 227.7202-1 through 227.7202-4, all U.S. Government end users acquire the Software and any other software and documentation covered under this Agreement with only those rights set forth therein.

11. **CONSENT TO USE OF DATA.** You agree that AirTight and its affiliates may collect and use information that is personally identifiable to you. We collect two types of information.

- **Technical Information** regarding the AirTight products and your hardware or software, including, but not limited to, server installation and activation information, license key expiration, server logs, Media Access Control (MAC) addresses, Internet Protocol (IP) addresses, wireless network (WLAN) information and sensor details. The product features allowing us to collect Technical Information are enabled by default to connect via the Internet to AirTight's and/or its affiliates' computer systems automatically, and may occur without separate notice to you. You consent to the operation of these features. You may choose not to give us this information by not activating or installing the product.
- **Personal Information** (name, address, telephone number, company name and email address), collected, for example, as part of shipping, servicing or registering a product. If we collect Personal Information we will expressly ask you for it. You may choose not to give us this information at the time we request it, but it may prevent us from shipping or servicing the product.

AirTight and its affiliates may use Technical and Personal Information solely to improve our products or to provide customized services or technologies to you. AirTight will not disclose this information in a form that personally identifies you except to third party providers that we utilize to service or ship the products. We may disclose the collected information if required to by law or court order. Information that is collected by or sent to AirTight may be stored and processed in the United States, India or any other country in which AirTight, its affiliates, subsidiaries or agents maintain facilities. You may contact us regarding the collection and use of Technical and Personal Information or this provision at support@airtightnetworks.net or by writing us at 339 No. Bernardo Avenue, Suite 200, Mountain View, CA 94043 USA.

12. **GENERAL**

12.1 Term. *This Agreement shall start on the date you award a contract for the Software or Hardware (the “Start Date”) and shall continue in full force and effect until it expires pursuant to the period of use that you purchased or unless earlier terminated as described in the Section entitled Termination.*

12.2 Termination. Without prejudice to any other rights, AirTight may terminate this Agreement if you do not comply with it. You may terminate this Agreement at anytime. Upon termination of this Agreement for any reason: (a) all license rights granted in this Agreement will immediately terminate and you must promptly stop all use of the Software; (b) AirTight's obligation to provide services under any service agreement terminates; (c) you must erase all copies of the Software from your computers, and destroy all copies of the Software and Documentation on tangible media in your possession or control. Termination of this Agreement will not affect your right to otherwise use or transfer the Hardware purchased from AirTight once Software is removed.

12.3 Survival. The Sections entitled Controlling Agreement, Proprietary Rights, Limited Warranty, Limitation of Liability, Risks, Export Restrictions, Termination, Governing Law and Venue and Severability shall survive the expiration or termination of this Agreement. AirTight's obligations under the Section entitled Infringement Indemnification shall survive only for claims based on use of the Hardware or Software during the licensed term.

12.4 Assignment. Assignment of this Agreement is governed by the applicable Federal Acquisition Regulations.

12.5 Equitable Relief. You agree that the Software and Hardware contains AirTight's valuable trade secrets and proprietary information and that any actual or threatened disclosure or misappropriation of such information would constitute immediate, irreparable harm to AirTight for which monetary damages would be an inadequate remedy. Therefore, in addition to any other rights and remedies which may be available to AirTight at law or in equity, any such actual or threatened disclosure may be stopped through injunctive proceedings without the posting of a bond.

12.6 Waivers and Amendments. All waivers must be in writing. Any waiver or failure to enforce any provision of this Agreement on one occasion will not be deemed a waiver of any other provision or of such provision on any other occasion. This Agreement may be amended only by a written document signed by you and AirTight.

12.7 Severability. If any provision of this Agreement is held to be void, invalid, unenforceable or illegal, the other provisions shall continue in full force and effect.



ADDENDUM 2

ShoreTel Government End User License Agreement

This End User License Agreement (the "Agreement") is a legal Agreement between you (either an individual or an entity) and ShoreTel, Inc. (the "Company"), regarding the use of the Company's software, which may include user documentation provided in "online" or electronic form (the "Software").

Grant of License. This Agreement permits you to use the software products you acquired as described in the cover sheet, for internal purposes only. The Software is "in use" on a computer when it is loaded into the temporary memory (i.e., RAM) or installed into the permanent memory (e.g., hard disk, CD-ROM, or other storage device) of that computer.

Copyright. The Software is owned by the Company or its suppliers or licensors and is protected by United States copyright laws and international treaty provisions. Therefore, you may not use, copy, or distribute the Software without authorization.

Restrictions. You may not rent, lease, loan or sublicense the Software. Except as expressly provided herein, you may not transfer any or all of your rights under this Agreement. You may transfer your rights under this Agreement with prior written consent from the Company in case you are acquired or merge with other entity, provided you transfer this Agreement, the Software and all accompanying printed materials, retain no copies, and the recipient agrees to the terms of this Agreement. You may not modify, decompile, disassemble, reverse engineer or otherwise attempt to derive the source code of the Software, except to the extent the foregoing restriction is expressly prohibited by applicable law. You may not modify or create derivative works based upon the Software. ALL RIGHTS NOT EXPRESSLY GRANTED HEREIN ARE RESERVED BY THE COMPANY.

Limited Warranty. The Company warrants that the Software will perform in accordance with its documentation and that the media on which the Software is furnished under normal use will be free from defects in materials and workmanship for a period of ninety (90) days from the date of receipt. This warranty is valid only for the original purchaser. Some states do not allow limitations on implied warranties, so the above limitation may not apply to you. The Company's entire liability and your exclusive remedy under this warranty will be repair, replacement or refund of non-compliant performance of Software and replacement of the defective media that does not meet the Company's limited warranty and that is returned to the Company or a Company authorized representative with a copy of your receipt. This limited warranty is void if failure of the Software has resulted from accident, abuse, or misapplication. Any replacement Software will be warranted for the remainder of the original warranty period or thirty (30) days, whichever is longer.

NO OTHER WARRANTIES. YOU ASSUME ALL RESPONSIBILITIES FOR SELECTION OF THE SOFTWARE TO ACHIEVE YOUR INTENDED RESULTS, AND FOR THE INSTALLATION OF, USE OF, AND RESULTS OBTAINED FROM THE SOFTWARE. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW. THE COMPANY DISCLAIMS ALL OTHER WARRANTIES, EITHER EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND NONINFRINGEMENT WITH RESPECT TO THE SOFTWARE AND THE ACCOMPANYING WRITTEN MATERIALS. SOME STATES DO NOT ALLOW LIMITATIONS ON IMPLIED WARRANTIES, SO THE ABOVE LIMITATION MAY NOT APPLY TO YOU.

NO LIABILITY FOR CONSEQUENTIAL DAMAGES. YOU ASSUME THE ENTIRE COST OF ANY DAMAGE RESULTING FROM THE INFORMATION CONTAINED IN OR COMPILED BY THE SOFTWARE TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW. IN NO EVENT WILL THE COMPANY OR ITS SUPPLIERS OR LICENSORS BE LIABLE FOR ANY DAMAGES WHATSOEVER (INCLUDING, WITHOUT

LIMITATION, DAMAGES FOR LOSS OF BUSINESS PROFITS, BUSINESS INTERRUPTION, LOSS OF BUSINESS INFORMATION, OR OTHER PECUNIARY LOSS) ARISING OUT OF THE USE OR INABILITY TO USE THE SOFTWARE, EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN NO EVENT WILL THE COMPANY'S TOTAL LIABILITY TO YOU FOR ALL DAMAGES IN ANY ONE OR MORE CAUSE OF ACTION EXCEED THE AMOUNT PAID BY YOU FOR THE SOFTWARE. THIS LIMITATION WILL APPLY REGARDLESS OF THE FAILURE OF ANY ESSENTIAL REMEDY. BECAUSE SOME STATES DO NOT ALLOW THE EXCLUSION OR LIMITATION OF LIABILITY FOR CONSEQUENTIAL OR INCIDENTAL DAMAGES, THE ABOVE LIMITATION MAY NOT APPLY TO YOU.

U.S. Government-Restricted Rights. The Software and accompanying documentation are deemed to be "commercial computer Software" and "commercial computer Software documentation," respectively, pursuant to DFAR Section 227.7202 and FAR Section 12.212, as applicable. Any use, modification, reproduction release, performance, display or disclosure of the Software and accompanying documentation by the U.S. Government will be governed solely by the terms of this Agreement and will be prohibited except as to the extent expressly permitted by the terms of this Agreement.

Export Restrictions. You may not download, export, or reexport the Software (a) into, or to a national or resident of, any country to which the United States has embargoed goods, or (b) to anyone on the United States Treasury Department's list of Specially Designated Nationals or the U.S. Commerce Department's Table of Deny Orders.

General. The Company's licensors are third party beneficiaries of this Agreement and certain provisions herein are made expressly for the benefit of, and are enforceable by, such licensors.

Should you have any questions concerning this Agreement, or if you desire to contact the Company for any reason, please contact: Legal Department ShoreTel, Inc 960 Stewart Drive Sunnyvale, CA 94085 Tel: 408.331.3300/ Fax: 408.331.3333

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
AirTight Networks	PS-T-SE-OS-1	One (1) day on-site training (travel & expense additional)	\$1,552.44
AirTight Networks	SA-210-GoldMTC	Standard ApplianceGold Maintenance	\$1,745.53
AirTight Networks	SA-210-HA-GoldMTC	Standard ApplianceGold Maintenance	\$1,745.53
AirTight Networks	SA-210-HA-PlatMTC	Standard AppliancePlatinum Maintenance	\$2,327.70
AirTight Networks	SA-210-HA-SilverMTC	Standard Appliance Silver Maintenance	\$1,163.37
AirTight Networks	SA-210-HA-SWMTC	Standard Appliance Silver Maintenance	\$873.25
AirTight Networks	SA-210-PlatMTC	Standard AppliancePlatinum Maintenance	\$2,327.70
AirTight Networks	SA-210-SilverMTC	Standard Appliance Silver Maintenance	\$1,163.37
AirTight Networks	SA-210-SWMTC	Standard Appliance Silver Maintenance	\$873.25
AirTight Networks	SA-220-GoldMTC	Support & Maintenance, Gold level	\$1,745.53
AirTight Networks	SA-220-HA-GoldMTC	Support & Maintenance, Gold level	\$1,745.53
AirTight Networks	SA-220-HA-PlatMTC	Support & Maintenance, Platinum level	\$2,327.70
AirTight Networks	SA-220-HA-SilverMTC	Standard Appliance Silver Maintenance	\$1,163.37
AirTight Networks	SA-220-HA-SWMTC	Standard Appliance Silver Maintenance	\$873.25
AirTight Networks	SA-220-PlatMTC	Support & Maintenance, Platinum level	\$2,327.70
AirTight Networks	SA-220-SilverMTC	Standard Appliance Silver Maintenance	\$1,163.37
AirTight Networks	SA-220-SWMTC	Standard Appliance Silver Maintenance	\$873.25
AirTight Networks	SA-250	AirTight SpectraGuard Enterprise Model SA-250 Appliance with Advanced WIPS Management License for 50 Sensors. Supports up to 200 sensors.	\$9,415.95
AirTight Networks	SA-250-GoldMTC	Support & Maintenance, Gold level	\$1,745.53
AirTight Networks	SA-250-HA	AirTight SpectraGuard Enterprise Model SA-250 Appliance configured for High Availability mode. To be used with SA-250 primary appliance.	\$9,415.95
AirTight Networks	SA-250-HA-GoldMTC	Support & Maintenance, Gold level	\$1,745.53
AirTight Networks	SA-250-HA-PlatMTC	Support & Maintenance, Platinum level	\$2,327.70
AirTight Networks	SA-250-HA-SilverMTC	Standard Appliance Silver Maintenance	\$1,163.37
AirTight Networks	SA-250-HA-SWMTC	Standard Appliance Silver Maintenance	\$873.25
AirTight Networks	SA-250-PlatMTC	Support & Maintenance, Platinum level	\$2,327.70
AirTight Networks	SA-250-SilverMTC	Standard Appliance Silver Maintenance	\$1,163.37
AirTight Networks	SA-250-SWMTC	Standard Appliance Silver Maintenance	\$873.25
AirTight Networks	SA-300-GoldMTC	Support & Maintenance, Gold level	\$2,269.48
AirTight Networks	SA-300-HA-GoldMTC	Support & Maintenance, Gold level	\$2,269.48
AirTight Networks	SA-300-HA-PlatMTC	Support & Maintenance, Platinum level	\$3,026.29
AirTight Networks	SA-300-HA-SilverMTC	Premium Appliance Silver Maintenance	\$1,512.66

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
AirTight Networks	SA-300-HA-SWMTC	Premium Appliance Silver Maintenance	\$1,135.22
AirTight Networks	SA-300-PlatMTC	Support & Maintenance, Platinum level	\$3,026.30
AirTight Networks	SA-300-SilverMTC	Premium Appliance Silver Maintenance	\$1,512.66
AirTight Networks	SA-300-SWMTC	Premium Appliance Silver Maintenance	\$1,135.22
AirTight Networks	SA-320-GoldMTC	Support & Maintenance, Gold level	\$2,269.48
AirTight Networks	SA-320-HA-GoldMTC	Support & Maintenance, Gold level	\$2,269.48
AirTight Networks	SA-320-HA-PlatMTC	Support & Maintenance, Platinum level	\$3,026.30
AirTight Networks	SA-320-HA-SilverMTC	Premium Appliance Silver Maintenance	\$1,512.66
AirTight Networks	SA-320-HA-SWMTC	Premium Appliance Silver Maintenance	\$1,135.22
AirTight Networks	SA-320-PlatMTC	Support & Maintenance, Platinum level	\$3,026.30
AirTight Networks	SA-320-SilverMTC	Premium Appliance Silver Maintenance	\$1,512.66
AirTight Networks	SA-320-SWMTC	Premium Appliance Silver Maintenance	\$1,135.22
AirTight Networks	SA-350	AirTight SpectraGuard Enterprise Model SA-350 Appliance with Advanced WIPS Management License for 50 Sensors. Hard-disk redundancy (RAID-1) as well as power-supply & uplink Ethernet port redundancy are provided. Supports up to 600 sensors.	\$18,836.60
AirTight Networks	SA-350-GoldMTC	Support & Maintenance, Gold level	\$3,492.03
AirTight Networks	SA-350-HA	AirTight SpectraGuard Enterprise Model SA-350 Appliance configured for High Availability mode. To be used with SA-350 primary appliance.	\$18,836.60
AirTight Networks	SA-350-HA-GoldMTC	Support & Maintenance, Gold level	\$3,492.03
AirTight Networks	SA-350-HA-PlatMTC	Support & Maintenance, Platinum level	\$4,656.36
AirTight Networks	SA-350-HA-SilverMTC	Premium Appliance Silver Maintenance	\$2,327.70
AirTight Networks	SA-350-HA-SWMTC	Premium Appliance Silver Maintenance	\$1,746.50
AirTight Networks	SA-350-PlatMTC	Support & Maintenance, Platinum level	\$4,656.36
AirTight Networks	SA-350-SilverMTC	Premium Appliance Silver Maintenance	\$2,327.70
AirTight Networks	SA-350-SWMTC	Premium Appliance Silver Maintenance	\$1,746.50
AirTight Networks	SAFE-HW	SpectraGuard SAFE Appliance for management of up to 25,000 SAFE clients. Does not include SAFE Client management license. Add SAFE-SW-250 licenses as required.	\$9,415.95
AirTight Networks	SAFE-HW-GoldMTC	SAFE-HW Support & Maintenance, Gold level for SAFE Appliance	\$1,745.53
AirTight Networks	SAFE-SW-250	One year license for deploying SpectraGuard SAFE software on up to 250 endpoints using SpectraGuard Enterprise Server or McAfee ePO Server. SpectraGuard Enterprise Server / McAfee ePO Server NOT included	\$4,705.89

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
AirTight Networks	SAFE-VM-250	One year license for deploying SpectraGuard SAFE software on 250 endpoints using virtual SAFE Management server on VMWare vSphere or ESx Server. VMWare licenses NOT included	\$5,882.92
AirTight Networks	SA-SW-HP-ZL-GoldMTC	SGE Software for HP ProCurve ONE Services zl ModuleGold Maintenance	\$1,745.53
AirTight Networks	SA-SW-HP-ZL-PlatMTC	SGE Software for HP ProCurve ONE Services zl ModulePlatinum Maintenance	\$2,327.69
AirTight Networks	SA-SW-HP-ZL-SilverMTC	SGE Software for HP ProCurve ONE Services zl Module Silver Maintenance	\$1,163.36
AirTight Networks	SA-SW-HP-ZL-SWMTC	SGE Software for HP ProCurve ONE Services zl Module Silver Maintenance	\$873.25
AirTight Networks	SE-MNC-2S-GoldMTC	Support & Maintenance, Gold level	\$3,492.03
AirTight Networks	SE-MNC-2S-PlatMTC	Support & Maintenance, Platinum level	\$4,656.36
AirTight Networks	SE-MNC-2S-SilverMTC	SpectraGuard MNC Silver Maintenance	\$2,327.69
AirTight Networks	SE-MNC-2S-SWMTC	SpectraGuard MNC Silver Maintenance	\$1,746.50
AirTight Networks	SE-MNC-2S-UL-1-GoldMTC	Support & Maintenance, Gold level	\$872.28
AirTight Networks	SE-MNC-2S-UL-1-PlatMTC	Support & Maintenance, Platinum level	\$1,163.36
AirTight Networks	SE-MNC-2S-UL-1-SilverMTC	Upgrade License Silver Maintenance	\$581.20
AirTight Networks	SE-MNC-2S-UL-1-SWMTC	Upgrade License Silver Maintenance	\$436.62
AirTight Networks	SE-SGM-2S	SpectraGuard Manager for centrally managing multiple SpectraGuard Enterprise Servers. Includes license for managing two appliances.	\$9,415.95
AirTight Networks	SE-SGM-2S-GoldMTC	SE-SGM-2S Support & Maintenance, Gold level for SGM Appliance	\$1,745.53
AirTight Networks	SE-SGM-UL-1	SpectraGuard Manager upgrade license for managing an additional SpectraGuard Enterprise Server.	\$4,705.62
AirTight Networks	SE-SGM-UL-1-GoldMTC	SE-SGM-UL-1 Support & Maintenance, Gold level for SGM Appliance	\$872.28
AirTight Networks	SE-SKB2-802.11n-GoldMTC	SpectraGuard Enterprise Starter KitGold Maintenance	\$1,745.53
AirTight Networks	SE-SKB2-802.11n-PlatMTC	SpectraGuard Enterprise Starter KitPlatinum Maintenance	\$2,327.70
AirTight Networks	SE-SKB2-802.11n-SilverMTC	SpectraGuard Enterprise Starter Kit Silver Maintenance	\$1,163.37
AirTight Networks	SE-SKB2-802.11n-SWMTC	SpectraGuard Enterprise Starter Kit Silver Maintenance	\$873.25
AirTight Networks	SE-SKB2-GoldMTC	SpectraGuard Enterprise Starter KitGold Maintenance	\$1,745.53
AirTight Networks	SE-SKB2-PlatMTC	SpectraGuard Enterprise Starter KitPlatinum Maintenance	\$2,327.70
AirTight Networks	SE-SKB2-SilverMTC	SpectraGuard Enterprise Starter Kit Silver Maintenance	\$1,163.37
AirTight Networks	SE-SKB2-SWMTC	SpectraGuard Enterprise Starter Kit Silver Maintenance	\$873.25

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
AirTight Networks	SE-SKB3-802.11n-GoldMTC	SpectraGuard Enterprise Starter Kit with SAFE Server licenseGold Maintenance	\$2,444.13
AirTight Networks	SE-SKB3-802.11n-PlatMTC	SpectraGuard Enterprise Starter Kit with SAFE Server licensePlatinum Maintenance	\$3,259.16
AirTight Networks	SE-SKB3-802.11n-SilverMTC	SpectraGuard Enterprise Starter Kit with SAFE Server license Silver Maintenance	\$1,629.10
AirTight Networks	SE-SKB3-802.11n-SWMTC	SpectraGuard Enterprise Starter Kit with SAFE Server license Silver Maintenance	\$1,222.55
AirTight Networks	SE-SKB3-GoldMTC	SpectraGuard Enterprise Starter Kit with SAFE Server licenseGold Maintenance	\$2,444.13
AirTight Networks	SE-SKB3-PlatMTC	SpectraGuard Enterprise Starter Kit with SAFE Server licensePlatinum Maintenance	\$3,259.16
AirTight Networks	SE-SKB3-SilverMTC	SpectraGuard Enterprise Starter Kit with SAFE Server license Silver Maintenance	\$1,629.10
AirTight Networks	SE-SKB3-SWMTC	SpectraGuard Enterprise Starter Kit with SAFE Server license Silver Maintenance	\$1,222.55
AirTight Networks	SE-SKB6-802.11n	AirTight SpectraGuard Enterprise Model SA-350 Appliance (includes Advanced WIPS Management License for 50 Sensors), two (2) SpectraGuard SS-300-AT-C-05 Sensors, and one (1) Site Planning for Security (PS-P-SS-50K). Limit one starter kit per account.	\$18,836.60
AirTight Networks	SE-SKB6-802.11n-GoldMTC	SpectraGuard Enterprise Premium Starter KitGold Maintenance	\$3,492.03
AirTight Networks	SE-SKB6-802.11n-PlatMTC	SpectraGuard Enterprise Premium Starter KitPlatinum Maintenance	\$4,656.36
AirTight Networks	SE-SKB6-802.11n-SilverMTC	SpectraGuard Enterprise Premium Starter Kit Silver Maintenance	\$2,327.70
AirTight Networks	SE-SKB6-802.11n-SWMTC	SpectraGuard Enterprise Premium Starter Kit Silver Maintenance	\$1,746.50
AirTight Networks	SE-SKB6-GoldMTC	SpectraGuard Enterprise Premium Starter KitGold Maintenance	\$3,492.03
AirTight Networks	SE-SKB6-PlatMTC	SpectraGuard Enterprise Premium Starter KitPlatinum Maintenance	\$4,656.36
AirTight Networks	SE-SKB6-SilverMTC	SpectraGuard Enterprise Premium Starter Kit Silver Maintenance	\$2,327.70
AirTight Networks	SE-SKB6-SWMTC	SpectraGuard Enterprise Premium Starter Kit Silver Maintenance	\$1,746.50

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
AirTight Networks	SE-SKB7-802.11n-GoldMTC	SpectraGuard Enterprise Premium Starter Kit with SAFE Server licenseGold Maintenance	\$4,190.63
AirTight Networks	SE-SKB7-802.11n-PlatMTC	SpectraGuard Enterprise Premium Starter Kit with SAFE Server licensePlatinum Maintenance	\$5,587.83
AirTight Networks	SE-SKB7-802.11n-SilverMTC	SpectraGuard Enterprise Premium Starter Kit with SAFE Server license Silver Maintenance	\$2,793.43
AirTight Networks	SE-SKB7-802.11n-SWMTC	SpectraGuard Enterprise Premium Starter Kit with SAFE Server license Silver Maintenance	\$2,095.80
AirTight Networks	SE-SKB7-GoldMTC	SpectraGuard Enterprise Premium Starter Kit with SAFE Server licenseGold Maintenance	\$4,190.63
AirTight Networks	SE-SKB7-PlatMTC	SpectraGuard Enterprise Premium Starter Kit with SAFE Server licensePlatinum Maintenance	\$5,587.83
AirTight Networks	SE-SKB7-SilverMTC	SpectraGuard Enterprise Premium Starter Kit with SAFE Server license Silver Maintenance	\$2,793.43
AirTight Networks	SE-SKB7-SWMTC	SpectraGuard Enterprise Premium Starter Kit with SAFE Server license Silver Maintenance	\$2,095.80
AirTight Networks	SE-SW-VM-50	SpectraGuard Enterprise Virtual Server bundle that works with VMWare vSphere or ESx server, and can support up to 600 SpectraGuard Sensors. Includes license for 50 Sensors. VMWare licenses NOT included.	\$5,647.69
AirTight Networks	SE-SW-VM-50-GoldMTC	SE-SW-VM-50 Support & Maintenance, Gold level for VM Bundle	\$1,046.93
AirTight Networks	SE-UL-50-ADV-PlatMTC	Support & Maintenance, Platinum level	\$2,327.70
AirTight Networks	SE-UL-50-ADV-SilverMTC	50-Sensor ADV License Upgrade Silver Maintenance	\$1,163.36
AirTight Networks	SE-UL-50-ADV-SWMTC	50-Sensor ADV License Upgrade Silver Maintenance	\$873.25
AirTight Networks	SE-UL-50-STD	50 Sensor Standard WIPS license upgrade for SpectraGuard Enterprise (supports Intrusion Detection, Prevention, Location Tracking, RF Heat Maps, and Reporting).	\$4,705.62
AirTight Networks	SE-UL-50-STD-GoldMTC	Support & Maintenance, Gold level	\$872.28
AirTight Networks	SE-UL-50-STD-PlatMTC	Support & Maintenance, Platinum level	\$1,163.37
AirTight Networks	SE-UL-50-STD-SilverMTC	50-Sensor STD License Upgrade Silver Maintenance	\$581.20
AirTight Networks	SE-UL-50-STD-SWMTC	50-Sensor STD License Upgrade Silver Maintenance	\$436.62
AirTight Networks	SE-UL-LP-GoldMTC	Support & Maintenance, Gold level	\$872.28
AirTight Networks	SE-UL-LP-PlatMTC	Support & Maintenance, Platinum level	\$1,163.36
AirTight Networks	SE-UL-SF-GoldMTC	Support & Maintenance, Gold level	\$872.28
AirTight Networks	SE-UL-SF-PlatMTC	Support & Maintenance, Platinum level	\$1,163.36
AirTight Networks	SE-UL-SS-25-GoldMTC	25-Sensor License UpgradeGold Maintenance	\$435.65

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
AirTight Networks	SE-UL-SS-25-PlatMTC	25-Sensor License UpgradePlatinum Maintenance	\$581.20
AirTight Networks	SE-UL-SS-25-SilverMTC	25-Sensor License Upgrade Silver Maintenance	\$290.11
AirTight Networks	SE-UL-SS-25-SWMTC	25-Sensor License Upgrade Silver Maintenance	\$218.31
AirTight Networks	SE-UL-SS-50-GoldMTC	Support & Maintenance, Gold level	\$872.28
AirTight Networks	SE-UL-SS-50-PlatMTC	Support & Maintenance, Platinum level	\$1,163.36
AirTight Networks	SF-ENT-CL-25-GoldMTC	Support & Maintenance, Gold level	\$87.32
AirTight Networks	SF-ENT-CL-25-PlatMTC	Support & Maintenance, Platinum level	\$116.43
AirTight Networks	SF-ENT-CL-25-SilverMTC	SAFE Client license Silver Maintenance	\$58.22
AirTight Networks	SF-ENT-CL-25-SWMTC	SAFE Client license Silver Maintenance	\$43.66
AirTight Networks	SF-ENT-SA-210-GoldMTC	SAFE Server ApplianceGold Maintenance	\$1,221.58
AirTight Networks	SF-ENT-SA-210-PlatMTC	SAFE Server AppliancePlatinum Maintenance	\$1,629.10
AirTight Networks	SF-ENT-SA-210-SilverMTC	SAFE Server Appliance Silver Maintenance	\$814.07
AirTight Networks	SF-ENT-SA-210-SWMTC	SAFE Server Appliance Silver Maintenance	\$611.27
AirTight Networks	SF-ENT-SA-25-GoldMTC	Support & Maintenance, Gold level	\$1,221.58
AirTight Networks	SF-ENT-SA-25-PlatMTC	Support & Maintenance, Platinum level	\$1,629.10
AirTight Networks	SF-MCF-CL-500-GoldMTC	Support & Maintenance, Gold level	\$1,745.53
AirTight Networks	SF-UL-SE-GoldMTC	Support & Maintenance, Gold level	\$1,396.23
AirTight Networks	SF-UL-SE-PlatMTC	Support & Maintenance, Platinum level	\$1,861.96
AirTight Networks	SF-UL-SE-SilverMTC	Upgrade to Enterprise Silver Maintenance	\$930.50
AirTight Networks	SF-UL-SE-SWMTC	Upgrade to Enterprise Silver Maintenance	\$698.60
AirTight Networks	SP-PRO	Site Planning Software for WLAN AP and Security Sensor Coverage, Performance and Optimization with outdoor support and report generation - Single Seat License	\$3,763.55
AirTight Networks	SP-PRO-GoldMTC	Support & Maintenance, Gold level	\$697.63
AirTight Networks	SP-PRO-PlatMTC	Support & Maintenance, Platinum level	\$930.50
AirTight Networks	SP-PRO-SilverMTC	Planning Software - Professional Silver Maintenance	\$464.76
AirTight Networks	SP-PRO-SWMTC	Planning Software - Professional Silver Maintenance	\$349.30
AirTight Networks	SP-STD-GoldMTC	Support & Maintenance, Gold level	\$435.65
AirTight Networks	SP-STD-PlatMTC	Planning Software - StandardPlatinum Maintenance	\$581.20
AirTight Networks	SP-STD-SilverMTC	Planning Software - Standard Silver Maintenance	\$290.11
AirTight Networks	SP-STD-SWMTC	Planning Software - Standard Silver Maintenance	\$218.31
AirTight Networks	SP-STD-UL-PRO-GoldMTC	License UpgradeGold Maintenance	\$305.64
AirTight Networks	SP-STD-UL-PRO-PlatMTC	License UpgradePlatinum Maintenance	\$407.52
AirTight Networks	SP-STD-UL-PRO-SilverMTC	License Upgrade Silver Maintenance	\$203.76
AirTight Networks	SP-STD-UL-PRO-SWMTC	License Upgrade Silver Maintenance	\$153.30
AirTight Networks	SS-200-AT-01-GoldMTC	Standard SensorGold Maintenance	\$138.75

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
AirTight Networks	SS-200-AT-01-PlatMTC	Standard SensorPlatinum Maintenance	\$185.32
AirTight Networks	SS-200-AT-01-SilverMTC	Standard Sensor Silver Maintenance	\$92.18
AirTight Networks	SS-200-AT-01-SWMTC	Standard Sensor Silver Maintenance	\$69.86
AirTight Networks	SS-200-AT-AN-10-2-GoldMTC	Antenna BundleGold Maintenance	\$23.28
AirTight Networks	SS-200-AT-AN-10-2-PlatMTC	Antenna BundlePlatinum Maintenance	\$29.11
AirTight Networks	SS-200-AT-AN-10-2-SilverMTC	Antenna Bundle Silver Maintenance	\$17.46
AirTight Networks	SS-200-AT-AN-30-2-GoldMTC	Antenna BundleGold Maintenance	\$29.11
AirTight Networks	SS-200-AT-AN-30-2-PlatMTC	Antenna BundlePlatinum Maintenance	\$36.87
AirTight Networks	SS-200-AT-AN-30-2-SilverMTC	Antenna Bundle Silver Maintenance	\$22.32
AirTight Networks	SS-200-AT-C-05-GoldMTC	Support & Maintenance, Gold level	\$147.49
AirTight Networks	SS-200-AT-C-05-PlatMTC	Support & Maintenance, Platinum level	\$196.97
AirTight Networks	SS-200-AT-C-05-SilverMTC	Connectorized Sensor Silver Maintenance	\$97.99
AirTight Networks	SS-200-AT-C-05-SWMTC	Connectorized Sensor Silver Maintenance	\$73.74
AirTight Networks	SS-200-AT-OD-Kit-EX-GoldMTC	NEMA Enclosure for extreme weather conditionsGold Maintenance	\$290.12
AirTight Networks	SS-200-AT-OD-Kit-EX-PlatMTC	NEMA Enclosure for extreme weather conditionsPlatinum Maintenance	\$362.88
AirTight Networks	SS-200-AT-OD-Kit-EX-SilverMTC	NEMA Enclosure for extreme weather conditions Silver Maintenance	\$218.32
AirTight Networks	SS-200-AT-OD-Kit-EX-SWMTC	NEMA Enclosure for extreme weather conditions Silver Maintenance	\$73.79
AirTight Networks	SS-200-AT-OD-Kit-GoldMTC	NEMA Enclosure Gold Maintenance	\$231.90
AirTight Networks	SS-200-AT-OD-Kit-PlatMTC	NEMA Enclosure Platinum Maintenance	\$290.12
AirTight Networks	SS-200-AT-OD-Kit-SilverMTC	NEMA Enclosure Silver Maintenance	\$174.65
AirTight Networks	SS-200-AT-OD-Kit-SWMTC	NEMA Enclosure Silver Maintenance	\$73.79
AirTight Networks	SS-300-AN-ID-10-6	802.11abgn 2.4/5 GHz 3/4 dBi Dual-band 6-Pack Mini MIMO Omnidirectional Antenna	\$235.52
AirTight Networks	SS-300-AN-ID-50-3	802.11abgn 2.4/5 GHz 3/4 dBi Dual-band 3-Pack Mini MIMO Omnidirectional Antenna	\$235.52
AirTight Networks	SS-300-AN-OD-10-6	802.11abgn 2.4/5 GHz 6 dBi MIMO Outdoor Dual Band Omnidirectional Antenna 6-Pack Dual Band Leads	\$471.03
AirTight Networks	SS-300-AT-AN-10-2-GoldMTC	Antenna BundleGold Maintenance	\$23.28

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AirTight Networks	SS-300-AT-AN-10-2-SilverMTC	Antenna Bundle Silver Maintenance	\$17.46
AirTight Networks	SS-300-AT-AN-20-2-PlatMTC	Antenna Bundle Platinum Maintenance	\$29.11
AirTight Networks	SS-300-AT-AN-30-2-GoldMTC	Antenna Bundle Gold Maintenance	\$23.28
AirTight Networks	SS-300-AT-AN-30-2-GoldMTC	Antenna Bundle Gold Maintenance	\$40.76
AirTight Networks	SS-300-AT-AN-30-2-GoldMTC	Antenna Bundle Gold Maintenance	\$29.11
AirTight Networks	SS-300-AT-AN-30-2-GoldMTC	Indoor Antenna Gold Maintenance	\$23.28
AirTight Networks	SS-300-AT-AN-30-2-PlatMTC	Antenna Bundle Platinum Maintenance	\$29.11
AirTight Networks	SS-300-AT-AN-30-2-SilverMTC	Antenna Bundle Silver Maintenance	\$17.46
AirTight Networks	SS-300-AT-AN-30-2-SilverMTC	Antenna Bundle Silver Maintenance	\$31.05
AirTight Networks	SS-300-AT-AN-30-2-SilverMTC	Antenna Bundle Silver Maintenance	\$22.32
AirTight Networks	SS-300-AT-AN-30-2-SilverMTC	Indoor Antenna Silver Maintenance	\$17.46
AirTight Networks	SS-300-AT-AN-40-2-PlatMTC	Antenna Bundle Platinum Maintenance	\$36.87
AirTight Networks	SS-300-AT-AN-50-PlatMTC	Indoor Antenna Platinum Maintenance	\$29.11
AirTight Networks	SS-300-AT-AN-BUN-1-PlatMTC	Antenna Bundle Platinum Maintenance	\$51.43
AirTight Networks	SS-300-AT-C-05-GoldMTC	Support & Maintenance, Gold level	\$173.68
AirTight Networks	SS-300-AT-C-05-PlatMTC	Support & Maintenance, Platinum level	\$231.90
AirTight Networks	SS-300-AT-C-10-GoldMTC	Support & Maintenance, Gold level	\$173.68
AirTight Networks	SS-300-AT-C-10-PlatMTC	Connectorized 802.11n Sensor Platinum Maintenance	\$231.90
AirTight Networks	SS-300-AT-C-10-SilverMTC	Connectorized 802.11n Sensor Silver Maintenance	\$115.47
AirTight Networks	SS-300-AT-C-10-SWMTC	Connectorized 802.11n Sensor Silver Maintenance	\$87.32
AirTight Networks	SS-300-AT-OD-Kit	NEMA Enclosure Kit with the 802.11n Sensor	\$2,067.84
AirTight Networks	SS-300-AT-OD-Kit-EX	NEMA Enclosure Kit (for extreme weather conditions) with the 802.11n Sensor	\$2,538.87
AirTight Networks	SS-300-AT-OD-Kit-EX-PlatMTC	Support & Maintenance, Platinum level	\$391.99
AirTight Networks	SS-300-AT-OD-Kit-EX-SilverMTC	NEMA Enclosure for extreme weather conditions Silver Maintenance	\$235.78

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
AirTight Networks	SS-300-AT-OD-Kit-EX-SWMTC	NEMA Enclosure for extreme weather conditions Silver Maintenance	\$104.79
AirTight Networks	SS-300-AT-OD-Kit-PlatMTC	Support & Maintenance, Platinum level	\$319.22
AirTight Networks	SS-300-AT-OD-Kit-SilverMTC	NEMA Enclosure Silver Maintenance	\$192.11
AirTight Networks	SS-300-AT-OD-Kit-SWMTC	NEMA Enclosure Silver Maintenance	\$104.79
AirTight Networks	SS-PoE-AT	One port PoE injector for SpectraGuard Sensor models SS-300-AT and SS-200-AT (supports 802.3af). COMPATIBLE with Y-cable splitter.	\$56.52
Belkin	BE106001-06TAA	6 Outlet, 6 ft Surge, TAA	\$14.58
Belkin	CNS08-T-06TAA	Conserve Surge with Timer, TAA	\$34.52
Belkin	F1D9008b06	Belkin Smart DVI-D to VGA cable, 6ft	\$84.39
Belkin	F1D9009b06	Belkin Smart VGA to DVI-D cable, 6ft	\$84.39
Belkin	F1D9010b06	Belkin Smart VGA/PS2 to VGA/USB cable, 6ft	\$84.39
Belkin	F1D9011b06	Belkin Smart USB to DVI-I cable, 6ft	\$84.39
Belkin	F1DC101H-TAA	19" Widescreen Rack Console, TAA	\$804.96
Belkin	F1DC108H-TAA	19" Widescreen Rack Console with 8-port KVM, TAA	\$1,150.27
Belkin	F1DC116H-TAA	19" Widescreen Rack Console with 16-port KVM, TAA	\$1,380.47
Belkin	F1DN102B	SECURE 2-Port DVI-I KVM; NIAP EAL4+; USB IN/OUT; TAA	\$421.28
Belkin	F1DN102C	SECURE 2-Port DVI-I KVM PLUS; NIAP EAL4+; USB IN/OUT; TAA	\$459.65
Belkin	F1DN102D	OMNIVIEW SECURE 2PORT KVM * EAL4; NIAP; DVI	\$382.91
Belkin	F1DN102U	OMNIVIEW SECURE 2PORT KVM * EAL4; NIAP; USB IN & OUT	\$230.20
Belkin	F1DN104B	SECURE 4-Port DVI-I KVM; NIAP EAL4+; USB IN/OUT; TAA	\$536.38
Belkin	F1DN104C	SECURE 4-Port DVI-I KVM PLUS; NIAP EAL4+; USB IN/OUT; TAA	\$574.75
Belkin	F1DN104D	OMNIVIEW SECURE 4PORT KVM * EAL4; NIAP; DVI	\$459.65
Belkin	F1DN104E	SECURE 4-Port DVI-I DUAL HEAD KVM; NIAP EAL4+; USB IN/OUT; TAA	\$827.98
Belkin	F1DN104F	SECURE 4-Port DVI-I DUAL HEAD KVM PLUS; NIAP EAL4+; USB IN/OUT; TAA	\$866.35
Belkin	F1DN104U	OMNIVIEW SECURE 4PORT KVM * EAL4; NIAP; USB IN & OUT	\$306.93
Belkin	F1DN108U	OMNIVIEW SECURE 8PORT KVM * EAL4; NIAP; USB IN & OUT	\$536.38
Belkin	LCLC083-01M-TAA	TAA DUPLEX SINGLEMODE FIBER CABLE - LC/LC;8.3/125; 1M	\$79.79
Belkin	LCLC083-02M-TAA	TAA DUPLEX SINGLEMODE FIBER CABLE - LC/LC;8.3/125; 2M	\$82.86
Belkin	LCLC083-03M-TAA	TAA DUPLEX SINGLEMODE FIBER CABLE - LC/LC;8.3/125; 3M	\$85.93
Belkin	LCLC083-05M-TAA	TAA DUPLEX SINGLEMODE FIBER CABLE - LC/LC;8.3/125; 5M	\$91.30
Belkin	LCLC083-10M-TAA	TAA DUPLEX SINGLEMODE FIBER CABLE - LC/LC;8.3/125; 10M	\$100.51
Belkin	LCLC500-01M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;50/125; 1M	\$45.26

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
Belkin	LCLC500-02M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;50/125; 2M	\$48.33
Belkin	LCLC500-03M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;50/125; 3M	\$50.63
Belkin	LCLC500-05M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;50/125; 5M	\$59.08
Belkin	LCLC500-10M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;50/125; 10M	\$72.89
Belkin	LCLC625-01M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;62.5/125; 1M	\$45.26
Belkin	LCLC625-02M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;62.5/125; 2M	\$47.56
Belkin	LCLC625-03M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;62.5/125; 3M	\$49.10
Belkin	LCLC625-05M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;62.5/125; 5M	\$52.94
Belkin	LCLC625-10M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/LC;62.5/125; 10M	\$62.14
Belkin	LCSC083-01M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;8.3/125; 1M	\$63.68
Belkin	LCSC083-02M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;8.3/125; 2M	\$67.52
Belkin	LCSC083-03M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;8.3/125; 3M	\$70.59
Belkin	LCSC083-05M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;8.3/125; 5M	\$75.96
Belkin	LCSC083-10M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;8.3/125; 10M	\$89.77
Belkin	LCSC625-01M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;62.5/125; 1M	\$43.73
Belkin	LCSC625-02M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;62.5/125; 2M	\$45.26
Belkin	LCSC625-03M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;62.5/125; 3M	\$47.56
Belkin	LCSC625-05M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;62.5/125; 5M	\$51.40
Belkin	LCSC625-10M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/SC;62.5/125; 10M	\$60.61
Belkin	LCST625-01M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/ST;62.5/125; 1M	\$43.73
Belkin	LCST625-02M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/ST;62.5/125; 2M	\$45.26
Belkin	LCST625-03M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/ST;62.5/125; 3M	\$47.56
Belkin	LCST625-05M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/ST;62.5/125; 5M	\$51.40
Belkin	LCST625-10M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - LC/ST;62.5/125; 10M	\$60.61
Belkin	RK1000	42U ENCLOSURE; 24"W X 42"D X 80"H; 19" EIA RAILS; PERF FRONT DOOR/SPLIT PERF REAR DOORS; INCL SIDE PANELS, TAA	\$1,296.82
Belkin	RK1002	24U ENCLOSURE; 24"W X 42"D X 48"H; 19" EIA RAILS; PERF FRONT DOOR/SPLIT PERF REAR DOORS; INCL SIDE PANELS, TAA	\$1,074.29
Belkin	RK1003	12U WALL MNT ENCLOSURE; 21.25"W X 24.5"D X 24"H; 19" EIA RAILS; PLEXI FRONT DOOR; SOLID/MOUNTING REAR DOOR, TAA	\$479.59
Belkin	RK1004	13U ENCLOSURE; 24"W X 32" D X 30"H; 19" EIA RAILS; PLEXI FRONT DOOR; SOLID REAR DOOR, TAA	\$980.66
Belkin	RK2000	42U 2-POST RACK; 20.31"W X 84"H; 19" EIA RAILS, TAA	\$226.36
Belkin	RK2001	24U 2-POST RACK; 20.31"W X 48"H; 19" EIA RAILS, TAA	\$203.34
Belkin	RK4000	42U 4-POST OPEN RACK; 20.7"W X 29.5" D X 82.7"H; 19" EIA RAILS, TAA	\$433.54

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Belkin	SCSC625-01M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - SC/SC;62.5/125; 1M	\$29.92
Belkin	SCSC625-02M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - SC/SC;62.5/125; 2M	\$31.45
Belkin	SCSC625-03M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - SC/SC;62.5/125; 3M	\$33.75
Belkin	SCSC625-05M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - SC/SC;62.5/125; 5M	\$38.36
Belkin	SCSC625-10M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - SC/SC;62.5/125; 10M	\$49.87
Belkin	STSC625-01M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/SC;62.5/125; 1M	\$29.92
Belkin	STSC625-02M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/SC;62.5/125; 2M	\$31.45
Belkin	STSC625-03M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/SC;62.5/125; 3M	\$33.75
Belkin	STSC625-05M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/SC;62.5/125; 5M	\$38.36
Belkin	STSC625-10M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/SC;62.5/125; 10M	\$49.87
Belkin	STST625-01M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/ST;62.5/125; 1M	\$29.92
Belkin	STST625-02M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/ST;62.5/125; 2M	\$31.45
Belkin	STST625-03M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/ST;62.5/125; 3M	\$33.75
Belkin	STST625-05M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/ST;62.5/125; 5M	\$36.05
Belkin	STST625-10M-TAA	TAA DUPLEX MULTIMODE FIBER CABLE - ST/ST;62.5/125; 10M	\$38.36
Belkin	TAA791-01-BLK	Belkin TAA Compliant CAT5e Patch Cable, 1 foot, Black	\$5.36
Belkin	TAA791-01-BLK-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 1 foot, Black	\$6.13
Belkin	TAA791-01-BLU	Belkin TAA Compliant CAT5e Patch Cable, 1 foot, Blue	\$5.36
Belkin	TAA791-01-BLU-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 1 foot, Blue	\$6.13
Belkin	TAA791-01-GRY	Belkin TAA Compliant CAT5e Patch Cable, 1 foot, Gray	\$5.36
Belkin	TAA791-01-GRY-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 1 foot, Gray	\$6.13
Belkin	TAA791-01-RED	Belkin TAA Compliant CAT5e Patch Cable, 1 foot, Red	\$5.36
Belkin	TAA791-01-RED-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 1 foot, Red	\$6.13
Belkin	TAA791-03-BLK	Belkin TAA Compliant CAT5e Patch Cable, 3 foot, Black	\$6.13
Belkin	TAA791-03-BLK-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 3 foot, Black	\$6.89
Belkin	TAA791-03-BLU	Belkin TAA Compliant CAT5e Patch Cable, 3 foot, Blue	\$6.13
Belkin	TAA791-03-BLU-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 3 foot, Blue	\$6.89
Belkin	TAA791-03-GRY	Belkin TAA Compliant CAT5e Patch Cable, 3 foot, Gray	\$6.13
Belkin	TAA791-03-GRY-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 3 foot, Gray	\$6.89
Belkin	TAA791-03-RED	Belkin TAA Compliant CAT5e Patch Cable, 3 foot, Red	\$6.13

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
Belkin	TAA791-03-RED-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 3 foot, Red	\$6.89
Belkin	TAA791-05-BLK	Belkin TAA Compliant CAT5e Patch Cable, 5 foot, Black	\$7.66
Belkin	TAA791-05-BLK-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 5 foot, Black	\$8.43
Belkin	TAA791-05-BLU	Belkin TAA Compliant CAT5e Patch Cable, 5 foot, Blue	\$7.66
Belkin	TAA791-05-BLU-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 5 foot, Blue	\$8.43
Belkin	TAA791-05-GRY	Belkin TAA Compliant CAT5e Patch Cable, 5 foot, Gray	\$7.66
Belkin	TAA791-05-GRY-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 5 foot, Gray	\$8.43
Belkin	TAA791-05-RED	Belkin TAA Compliant CAT5e Patch Cable, 5 foot, Red	\$7.66
Belkin	TAA791-05-RED-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 5 foot, Red	\$8.43
Belkin	TAA791-07-BLK	Belkin TAA Compliant CAT5e Patch Cable, 7 foot, Black	\$8.43
Belkin	TAA791-07-BLK-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 7 foot, Black	\$9.20
Belkin	TAA791-07-BLU	Belkin TAA Compliant CAT5e Patch Cable, 7 foot, Blue	\$8.43
Belkin	TAA791-07-BLU-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 7 foot, Blue	\$9.20
Belkin	TAA791-07-GRY	Belkin TAA Compliant CAT5e Patch Cable, 7 foot, Gray	\$8.43
Belkin	TAA791-07-GRY-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 7 foot, Gray	\$9.20
Belkin	TAA791-07-RED	Belkin TAA Compliant CAT5e Patch Cable, 7 foot, Red	\$8.43
Belkin	TAA791-07-RED-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 7 foot, Red	\$9.20
Belkin	TAA791-10-BLK	Belkin TAA Compliant CAT5e Patch Cable, 10 foot, Black	\$9.96
Belkin	TAA791-10-BLK-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 10 foot, Black	\$10.73
Belkin	TAA791-10-BLU	Belkin TAA Compliant CAT5e Patch Cable, 10 foot, Blue	\$9.96
Belkin	TAA791-10-BLU-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 10 foot, Blue	\$10.73
Belkin	TAA791-10-GRY	Belkin TAA Compliant CAT5e Patch Cable, 10 foot, Gray	\$9.96
Belkin	TAA791-10-GRY-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 10 foot, Gray	\$10.73
Belkin	TAA791-10-RED	Belkin TAA Compliant CAT5e Patch Cable, 10 foot, Red	\$9.96
Belkin	TAA791-10-RED-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 10 foot, Red	\$10.73
Belkin	TAA791-14-BLK	Belkin TAA Compliant CAT5e Patch Cable, 14 foot, Black	\$12.27

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
Belkin	TAA791-14-BLK-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 14 foot, Black	\$13.03
Belkin	TAA791-14-BLU	Belkin TAA Compliant CAT5e Patch Cable, 14 foot, Blue	\$12.27
Belkin	TAA791-14-BLU-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 14 foot, Blue	\$13.03
Belkin	TAA791-14-GRY	Belkin TAA Compliant CAT5e Patch Cable, 14 foot, Gray	\$12.27
Belkin	TAA791-14-GRY-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 14 foot, Gray	\$13.03
Belkin	TAA791-14-RED	Belkin TAA Compliant CAT5e Patch Cable, 14 foot, Red	\$12.27
Belkin	TAA791-14-RED-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 14 foot, Red	\$13.03
Belkin	TAA791-20-BLK	Belkin TAA Compliant CAT5e Patch Cable, 20 foot, Black	\$14.57
Belkin	TAA791-20-BLK-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 20 foot, Black	\$15.34
Belkin	TAA791-20-BLU	Belkin TAA Compliant CAT5e Patch Cable, 20 foot, Blue	\$14.57
Belkin	TAA791-20-BLU-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 20 foot, Blue	\$15.34
Belkin	TAA791-20-GRY	Belkin TAA Compliant CAT5e Patch Cable, 20 foot, Gray	\$14.57
Belkin	TAA791-20-GRY-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 20 foot, Gray	\$15.34
Belkin	TAA791-20-RED	Belkin TAA Compliant CAT5e Patch Cable, 20 foot, Red	\$14.57
Belkin	TAA791-20-RED-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 20 foot, Red	\$15.34
Belkin	TAA791-25-BLK	Belkin TAA Compliant CAT5e Patch Cable, 25 foot, Black	\$16.87
Belkin	TAA791-25-BLK-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 25 foot, Black	\$17.64
Belkin	TAA791-25-BLU	Belkin TAA Compliant CAT5e Patch Cable, 25 foot, Blue	\$16.87
Belkin	TAA791-25-BLU-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 25 foot, Blue	\$17.64
Belkin	TAA791-25-GRY	Belkin TAA Compliant CAT5e Patch Cable, 25 foot, Gray	\$16.87
Belkin	TAA791-25-GRY-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 25 foot, Gray	\$17.64
Belkin	TAA791-25-RED	Belkin TAA Compliant CAT5e Patch Cable, 25 foot, Red	\$16.87
Belkin	TAA791-25-RED-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 25 foot, Red	\$17.64
Belkin	TAA791-50-BLK	Belkin TAA Compliant CAT5e Patch Cable, 50 foot, Black	\$26.85

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
Belkin	TAA791-50-BLK-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 50 foot, Black	\$27.61
Belkin	TAA791-50-BLU	Belkin TAA Compliant CAT5e Patch Cable, 50 foot, Blue	\$26.85
Belkin	TAA791-50-BLU-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 50 foot, Blue	\$27.61
Belkin	TAA791-50-GRY	Belkin TAA Compliant CAT5e Patch Cable, 50 foot, Gray	\$26.85
Belkin	TAA791-50-GRY-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 50 foot, Gray	\$27.61
Belkin	TAA791-50-RED	Belkin TAA Compliant CAT5e Patch Cable, 50 foot, Red	\$26.85
Belkin	TAA791-50-RED-S	Belkin TAA Compliant CAT5e Snagless Patch Cable , 50 foot, Red	\$27.61
Belkin	TAA980-01-BLK	Belkin TAA Compliant CAT6 Patch Cable, 1 foot, Black	\$6.89
Belkin	TAA980-01-BLK-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 1 foot, Black	\$7.66
Belkin	TAA980-01-BLU	Belkin TAA Compliant CAT6 Patch Cable, 1 foot, Blue	\$6.89
Belkin	TAA980-01-BLU-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 1 foot, Blue	\$7.66
Belkin	TAA980-01-GRY	Belkin TAA Compliant CAT6 Patch Cable, 1 foot, Gray	\$6.89
Belkin	TAA980-01-GRY-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 1 foot, Gray	\$7.66
Belkin	TAA980-01-RED	Belkin TAA Compliant CAT6 Patch Cable, 1 foot, Red	\$6.89
Belkin	TAA980-01-RED-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 1 foot, Red	\$7.66
Belkin	TAA980-03-BLK	Belkin TAA Compliant CAT6 Patch Cable, 3 foot, Black	\$8.43
Belkin	TAA980-03-BLK-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 3 foot, Black	\$9.20
Belkin	TAA980-03-BLU	Belkin TAA Compliant CAT6 Patch Cable, 3 foot, Blue	\$8.43
Belkin	TAA980-03-BLU-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 3 foot, Blue	\$9.20
Belkin	TAA980-03-GRY	Belkin TAA Compliant CAT6 Patch Cable, 3 foot, Gray	\$8.43
Belkin	TAA980-03-GRY-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 3 foot, Gray	\$9.20
Belkin	TAA980-03-RED	Belkin TAA Compliant CAT6 Patch Cable, 3 foot, Red	\$8.43
Belkin	TAA980-03-RED-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 3 foot, Red	\$9.20
Belkin	TAA980-05-BLK	Belkin TAA Compliant CAT6 Patch Cable, 5 foot, Black	\$9.96
Belkin	TAA980-05-BLK-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 5 foot, Black	\$10.73
Belkin	TAA980-05-BLU	Belkin TAA Compliant CAT6 Patch Cable, 5 foot, Blue	\$9.96
Belkin	TAA980-05-BLU-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 5 foot, Blue	\$10.73
Belkin	TAA980-05-GRY	Belkin TAA Compliant CAT6 Patch Cable, 5 foot, Gray	\$9.96
Belkin	TAA980-05-GRY-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 5 foot, Gray	\$10.73
Belkin	TAA980-05-RED	Belkin TAA Compliant CAT6 Patch Cable, 5 foot, Red	\$9.96
Belkin	TAA980-05-RED-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 5 foot, Red	\$10.73
Belkin	TAA980-07-BLK	Belkin TAA Compliant CAT6 Patch Cable, 7 foot, Black	\$11.50

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
Belkin	TAA980-07-BLK-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 7 foot, Black	\$12.27
Belkin	TAA980-07-BLU	Belkin TAA Compliant CAT6 Patch Cable, 7 foot, Blue	\$11.50
Belkin	TAA980-07-BLU-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 7 foot, Blue	\$12.27
Belkin	TAA980-07-GRY	Belkin TAA Compliant CAT6 Patch Cable, 7 foot, Gray	\$11.50
Belkin	TAA980-07-GRY-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 7 foot, Gray	\$12.27
Belkin	TAA980-07-RED	Belkin TAA Compliant CAT6 Patch Cable, 7 foot, Red	\$11.50
Belkin	TAA980-07-RED-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 7 foot, Red	\$12.27
Belkin	TAA980-10-BLK	Belkin TAA Compliant CAT6 Patch Cable, 10 foot, Black	\$13.03
Belkin	TAA980-10-BLK-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 10 foot, Black	\$13.80
Belkin	TAA980-10-BLU	Belkin TAA Compliant CAT6 Patch Cable, 10 foot, Blue	\$13.03
Belkin	TAA980-10-BLU-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 10 foot, Blue	\$13.80
Belkin	TAA980-10-GRY	Belkin TAA Compliant CAT6 Patch Cable, 10 foot, Gray	\$13.03
Belkin	TAA980-10-GRY-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 10 foot, Gray	\$13.80
Belkin	TAA980-10-RED	Belkin TAA Compliant CAT6 Patch Cable, 10 foot, Red	\$13.03
Belkin	TAA980-10-RED-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 10 foot, Red	\$13.80
Belkin	TAA980-14-BLK	Belkin TAA Compliant CAT6 Patch Cable, 14 foot, Black	\$16.10
Belkin	TAA980-14-BLK-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 14 foot, Black	\$16.87
Belkin	TAA980-14-BLU	Belkin TAA Compliant CAT6 Patch Cable, 14 foot, Blue	\$16.10
Belkin	TAA980-14-BLU-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 14 foot, Blue	\$16.87
Belkin	TAA980-14-GRY	Belkin TAA Compliant CAT6 Patch Cable, 14 foot, Gray	\$16.10
Belkin	TAA980-14-GRY-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 14 foot, Gray	\$16.87
Belkin	TAA980-14-RED	Belkin TAA Compliant CAT6 Patch Cable, 14 foot, Red	\$16.10
Belkin	TAA980-14-RED-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 14 foot, Red	\$16.87
Belkin	TAA980-20-BLK	Belkin TAA Compliant CAT6 Patch Cable, 20 foot, Black	\$19.17
Belkin	TAA980-20-BLK-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 20 foot, Black	\$19.94
Belkin	TAA980-20-BLU	Belkin TAA Compliant CAT6 Patch Cable, 20 foot, Blue	\$19.17
Belkin	TAA980-20-BLU-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 20 foot, Blue	\$19.94
Belkin	TAA980-20-GRY	Belkin TAA Compliant CAT6 Patch Cable, 20 foot, Gray	\$19.17
Belkin	TAA980-20-GRY-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 20 foot, Gray	\$19.94
Belkin	TAA980-20-RED	Belkin TAA Compliant CAT6 Patch Cable, 20 foot, Red	\$19.17
Belkin	TAA980-20-RED-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 20 foot, Red	\$19.94
Belkin	TAA980-25-BLK	Belkin TAA Compliant CAT6 Patch Cable, 25 foot, Black	\$23.01

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
Belkin	TAA980-25-BLK-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 25 foot, Black	\$23.78
Belkin	TAA980-25-BLU	Belkin TAA Compliant CAT6 Patch Cable, 25 foot, Blue	\$23.01
Belkin	TAA980-25-BLU-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 25 foot, Blue	\$23.78
Belkin	TAA980-25-GRY	Belkin TAA Compliant CAT6 Patch Cable, 25 foot, Gray	\$23.01
Belkin	TAA980-25-GRY-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 25 foot, Gray	\$23.78
Belkin	TAA980-25-RED	Belkin TAA Compliant CAT6 Patch Cable, 25 foot, Red	\$23.01
Belkin	TAA980-25-RED-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 25 foot, Red	\$23.78
Belkin	TAA980-50-BLK	Belkin TAA Compliant CAT6 Patch Cable, 50 foot, Black	\$35.29
Belkin	TAA980-50-BLK-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 50 foot, Black	\$36.05
Belkin	TAA980-50-BLU	Belkin TAA Compliant CAT6 Patch Cable, 50 foot, Blue	\$35.29
Belkin	TAA980-50-BLU-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 50 foot, Blue	\$36.05
Belkin	TAA980-50-GRY	Belkin TAA Compliant CAT6 Patch Cable, 50 foot, Gray	\$35.29
Belkin	TAA980-50-GRY-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 50 foot, Gray	\$36.05
Belkin	TAA980-50-RED	Belkin TAA Compliant CAT6 Patch Cable, 50 foot, Red	\$35.29
Belkin	TAA980-50-RED-S	Belkin TAA Compliant CAT6 Snagless Patch Cable, 50 foot, Red	\$36.05
ioSafe	SG0064GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 64GB SSD, 1year DRS	\$737.89
ioSafe	SG0064GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 64GB SSD, 3year DRS	\$934.67
ioSafe	SG0064GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 64GB SSD, 5year DRS	\$1,131.45
ioSafe	SG0128GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 128GB SSD, 1year DRS	\$983.87
ioSafe	SG0128GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 128GB SSD, 3year DRS	\$1,180.64
ioSafe	SG0128GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 128GB SSD, 5year DRS	\$1,377.42
ioSafe	SG0256GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 256GB SSD, 1year DRS	\$1,475.81
ioSafe	SG0256GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 256GB SSD, 3year DRS	\$1,672.58
ioSafe	SG0256GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 256GB SSD, 5year DRS	\$1,869.36
ioSafe	SG0512GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 512GB SSD, 1year DRS	\$2,951.63
ioSafe	SG0512GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 512GB SSD, 3year DRS	\$3,148.40
ioSafe	SG0512GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 512GB SSD, 5year DRS	\$3,345.18
ioSafe	SH1000GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 1TB, eSATA-USB2, 1year DRS	\$245.95
ioSafe	SH1000GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 1TB, eSATA-USB2, 3year DRS	\$295.15
ioSafe	SH1000GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 1TB, eSATA-USB2, 5year DRS	\$344.34

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ioSafe	SH1500GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 1.5TB, eSATA-USB2, 1year DRS	\$314.83
ioSafe	SH1500GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 1.5TB, eSATA-USB2, 3year DRS	\$364.02
ioSafe	SH1500GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 1.5TB, eSATA-USB2, 5year DRS	\$413.22
ioSafe	SH2000GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 2TB, eSATA-USB2, 1year DRS	\$413.22
ioSafe	SH2000GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 2TB, eSATA-USB2, 3year DRS	\$462.41
ioSafe	SH2000GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 2TB, eSATA-USB2, 5year DRS	\$511.61
ioSafe	SJ1000GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 1TB, USB3, 1year DRS	\$245.95
ioSafe	SJ1000GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 1TB, USB3, 3year DRS	\$295.15
ioSafe	SJ1000GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 1TB, USB3, 5year DRS	\$344.34
ioSafe	SJ1500GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 1.5TB, USB3, 1year DRS	\$314.83
ioSafe	SJ1500GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 1.5TB, USB3, 3year DRS	\$364.02
ioSafe	SJ1500GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 1.5TB, USB3, 5year DRS	\$413.22
ioSafe	SJ2000GB1YR	Desktop Ext. HDD, Fireproof Waterproof, 2TB, USB3, 1year DRS	\$413.22
ioSafe	SJ2000GB3YR	Desktop Ext. HDD, Fireproof Waterproof, 2TB, USB3, 3year DRS	\$462.41
ioSafe	SJ2000GB5YR	Desktop Ext. HDD, Fireproof Waterproof, 2TB, USB3, 5year DRS	\$511.61
ioSafe	SL1000GBUSB20	Desktop Ext. HDD, Fireproof Waterproof, 1TB, USB2, 1year DRS	\$226.28
ioSafe	SL1000GBUSB203YR	Desktop Ext. HDD, Fireproof Waterproof, 1TB, USB2, 3year DRS	\$275.48
ioSafe	SL1000GBUSB205YR	Desktop Ext. HDD, Fireproof Waterproof, 1TB, USB2, 5year DRS	\$324.66
ioSafe	SL2000GBUSB20	Desktop Ext. HDD, Fireproof Waterproof, 2TB, USB2, 1year DRS	\$393.54
ioSafe	SL2000GBUSB203YR	Desktop Ext. HDD, Fireproof Waterproof, 2TB, USB2, 3year DRS	\$442.73
ioSafe	SL2000GBUSB205YR	Desktop Ext. HDD, Fireproof Waterproof, 2TB, USB2, 5year DRS	\$491.93
ioSafe	SL3YRUPGRADE	DRS Upgrade, 3 year, ioSafe Solo or SoloPRO (non-SSD)	\$49.18
ioSafe	SL5YRUPGRADE	DRS Upgrade, 5 year, ioSafe Solo or SoloPRO (non-SSD)	\$98.38
Neat Company	00315	NeatDesk with NeatWorks Software v 4.0	\$423.24
Neat Company	00322	NeatReceipts for MAC (Advance Release)	\$169.27
Neat Company	00346	NeatReceipts with NeatWorks Software v 4.0	\$169.27
ShoreTel	10134	Shoregear 120/24	\$3,925.54

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	10143	ShoreTel On-site Travel Expense (First day estimate)	\$864.48
ShoreTel	10150	Other Equipment: Rack Mount Ears (10 pairs, 8 screws per pair)	\$117.88
ShoreTel	10151	Other Equipment: Harmonica for ShoreGear 40/8	\$33.79
ShoreTel	10162	Other Equipment: Handset, IP Phone	\$21.22
ShoreTel	10169	Other Equipment: IP560 (S2/S6) Wall Mount Kit	\$9.62
ShoreTel	10195	Other Equipment: IP110 / BB24 Wall Mount Kit	\$10.22
ShoreTel	10206	Sm. Business Edition Recovery CD, Dell SC430 Ver 01	\$19.65
ShoreTel	10210	Sm. Business Edition Recovery CD, Optiplex 170L Ver 01	\$19.65
ShoreTel	10211	Other Equipment: IP212K/230 Wall Mount Kit	\$10.22
ShoreTel	10212	Kit, SBE Recovery DVD OPT210L VER01	\$19.65
ShoreTel	10222	Kit, SBE Recovery DVD OPT320 VER01	\$19.65
ShoreTel	10223	Other Equipment: Kit, rack mounting tray, for ShoreGear Switch 1U half width, holds two 1U half width switches	\$74.66
ShoreTel	10229	ShoreGear 220T1A - 1U half width, Max Capacities - 1 T1, 220 IP phones, 4 Analog exts, 2 LS trunks, 0 Universal ports. When digital trunk capacity is reached, IP phone capacity is still 70. Requires one Tray (SKU 10223) for every two units.	\$5,104.38
ShoreTel	10245	Converged Conference Bridges Base, Audio Conference SW with 12 Ports	\$7,308.82
ShoreTel	10246	Converged Conference Bridges Base, Audio & Web Conference SW with 12 Ports	\$12,024.18
ShoreTel	10247	Converged Conference Bridges Add-on, Audio Conference SW (12 Ports)	\$5,501.26
ShoreTel	10248	Converged Conference Bridges Add-on, Audio & Web Conference SW (12 Ports)	\$7,073.05
ShoreTel	10249	Converged Conference Bridges Base, Conference Bridge Upgrade, 1st 12 Web Ports	\$4,715.37
ShoreTel	10250	Converged Conference Bridges Base, Conference Bridge Upgrade, additional 12 Web Ports	\$5,501.26
ShoreTel	10257	Kit, Demo Recovery DVD USA D520 ST 7	\$27.51
ShoreTel	10259	ShoreGear 50 - 1U half width, Max Capacities - 50 IP phones, 2 Analog exts, 4 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$1,567.86

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	10260	ShoreGear 90 - 1U half width, Max Capacities - 90 IP phones, 4 Analog exts, 8 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units.	\$2,353.75
ShoreTel	10261	ShoreGear 220T1 - 1U half width, Max Capacities - 1 T1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. When digital trunk capacity is reached, IP phone capacity is still 100. Requires one Tray (SKU 10223) for every two units.	\$4,711.44
ShoreTel	10269	ShorePhone Power Adapter for Ethernet Speed of 10/100/1000 (min 10 w/o phone order)	\$27.51
ShoreTel	10274	ShorePhone IP8000 - Conference Phone, Bundle (Includes 2 SIP Trunk Licenses). For use with ST 7.5 and earlier only.	\$1,020.88
ShoreTel	10277	ShorePhone IP 8000 - Conference Phone, Bundle (Includes 1 SIP Device License). For use with ST 8 only. - for US installations only	\$1,020.88
ShoreTel	10278	ShorePhone, IP 115 Black, TAA	\$211.41
ShoreTel	10279	ShorePhone, IP 230 Black, TAA	\$329.29
ShoreTel	10280	ShorePhone, IP 265 Black, TAA	\$447.17
ShoreTel	10282	ShorePhone IP265 Black, Bundled with Extension and Mailbox License - GSA Bundle	\$447.17
ShoreTel	10283	BUNDLE, GSA : SHOREPHONE IP 265 (BLK), EXTENSION + MAILBOX LICENSE	\$447.17
ShoreTel	10284	BUNDLE, GSA : SHOREPHONE IP 115 (BLK), EXTENSION + MAILBOX LICENSE	\$282.14
ShoreTel	10285	BUNDLE, GSA : SHOREPHONE IP 115 (SLV), EXTENSION + MAILBOX LICENSE	\$282.14
ShoreTel	10286	BUNDLE, GSA : SHOREPHONE IP 212K (BLK), EXTENSION + MAILBOX LICENSE	\$392.16
ShoreTel	10287	BUNDLE, GSA : SHOREPHONE IP 212K (SLV), EXTENSION + MAILBOX LICENSE	\$392.16
ShoreTel	10288	BUNDLE, GSA : SHOREPHONE IP 230 (BLK), EXTENSION + MAILBOX LICENSE	\$360.73
ShoreTel	10289	BUNDLE, GSA : SHOREPHONE IP 230 (SLV), EXTENSION + MAILBOX LICENSE	\$360.73
ShoreTel	10290	BUNDLE, GSA : SHOREPHONE IP 230G (BLK), EXTENSION + MAILBOX LICENSE	\$415.74

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	10291	BUNDLE, GSA : SHOREPHONE IP 230G (SLV), EXTENSION + MAILBOX LICENSE	\$415.74
ShoreTel	10294	BUNDLE, GSA : SHOREPHONE IP 560G (BLK), EXTENSION + MAILBOX LICENSE	\$494.33
ShoreTel	10295	BUNDLE, GSA : SHOREPHONE IP 560G (SLV), EXTENSION + MAILBOX LICENSE	\$494.33
ShoreTel	10296	BUNDLE, GSA : SHOREPHONE IP 565 (BLK), EXTENSION + MAILBOX LICENSE	\$627.93
ShoreTel	10297	BUNDLE, GSA : SHOREPHONE IP 565G (SLV), EXTENSION + MAILBOX LICENSE	\$627.93
ShoreTel	10298	BUNDLE, GSA: SHOREPHONE IP 655 EXTENSION + MAILBOX LICENSE	\$703.38
ShoreTel	10304	ShoreTel Voice Mail Quick Reference, Doc. Pack, Qty 25	\$7.86
ShoreTel	10305	ShoreTel 110/115 IP Phone Quick Reference, Doc. Pack, Qty 25	\$7.86
ShoreTel	10306	ShoreTel 110/115 IP Phone User Guide, Doc. Pack, Qty 25	\$98.24
ShoreTel	10307	ShoreTel 212k IP Phone Quick Reference, Doc. Pack, Qty 25	\$7.86
ShoreTel	10308	ShoreTel 212k IP Phone User Guide, Doc. Pack, Qty 25	\$98.24
ShoreTel	10311	ShoreTel 560/560G IP Phone Quick Reference, Doc. Pack, Qty 25	\$7.86
ShoreTel	10312	ShoreTel 530/560/560G IP Phone User Guide, Doc. Pack, Qty 25	\$98.24
ShoreTel	10313	ShoreTel 115 IP Phone Quick Reference, Doc. Pack, Qty 25	\$7.86
ShoreTel	10314	ShoreTel 115 IP Phone User Guide, Doc. Pack, Qty 25	\$98.24
ShoreTel	10315	ShoreTel 265 IP Phone Quick Reference, Doc. Pack, Qty 25	\$7.86
ShoreTel	10316	ShoreTel 265 IP Phone User Guide, Doc. Pack, Qty 25	\$98.24
ShoreTel	10320	ShoreGear 30	\$1,253.50
ShoreTel	10321	ShoreGear 24A	\$2,353.75
ShoreTel	10322	ShoreGear T1k - 1U half width, Max Capacities - 1 T1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8 or later)	\$2,746.70
ShoreTel	10324	ShoreGear 50V - 1U half width. 50 IP phones, 2 Analog exts, 4 LS trunks, 50 mailboxes, 22 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$1,960.81

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	10325	ShoreGear 90V - 1U half width. 90 IP phones, 4 Analog exts, 8 LS trunks, 90 mailboxes, 56 hours of storage. Not all max capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. (requires ShoreTel 8.1 or later)	\$2,903.88
ShoreTel	10327	ShoreTel 565G IP Phone Quick Reference, Doc. Pack, Qty 25	\$7.86
ShoreTel	10328	ShoreTel 565G IP Phone User Guide, Doc. Pack, Qty 25	\$98.24
ShoreTel	10329	Demo Kit Soft Bag (stand alone)	\$310.43
ShoreTel	10330	Kit, SBE Recovery DVD OPT330 VER01	\$19.65
ShoreTel	10331	ShoreTel 230G IP Phone Quick Reference, Doc. Pack, Qty 25	\$7.86
ShoreTel	10332	ShoreTel 230G IP Phone User Guide, Doc. Pack, Qty 25	\$98.24
ShoreTel	10350	Kit, SBE Recovery DVD OPT360N VER01	\$19.65
ShoreTel	10369	Kit, SBE Recovery DVD OPT380N VER01	\$19.65
ShoreTel	10382	ShoreTel 655 IP Phone Quick Reference Guide, Doc Pack Qty 25	\$7.86
ShoreTel	10383	ShoreTel 655 IP Phone User Guide, Doc Pack , Qty 25	\$98.24
ShoreTel	18000	SW Developer, 1 Year Membership	\$892.24
ShoreTel	18001	SW Developer, 5 Incidents Support	\$2,232.85
ShoreTel	18002	SW Developer, 10 Incidents Support	\$4,237.03
ShoreTel	18003	ShoreWare Workgroup Monitor Application - Realtime performance monitor for ShoreTel Workgroups, including graphical views	\$2,918.03
ShoreTel	18004	Workgroup Exceptional/Abandoned Call Report	\$1,167.05
ShoreTel	18005	Workgroup Target Service Level Agreement Report	\$1,167.05
ShoreTel	18006	Workgroup Agent Daily Login/Logout Report	\$1,167.05
ShoreTel	18007	Bundled Report, Includes Abandoned Call, Target SLA, and Agent Daily Login/Logout Reports	\$2,918.03
ShoreTel	18008	ShoreWare Emergency Notification, 5 or fewer	\$1,728.97
ShoreTel	18009	ShoreWare Emergency Notification, 6 or more	\$4,322.42
ShoreTel	18010	ShoreTel Call Router Application - System-wide Caller ID and DNIS based routing with web-based Administration	\$2,701.90
ShoreTel	18011	ShoreTel EasyPop (Universal CRM Connector) - Licensed per desktop seat	\$157.18
ShoreTel	18012	ShoreTel Application Dialer - Desktop client application which allows highlight and click-to-call from any Microsoft Windows Application	\$56.58

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	18016	ShoreTel Outbound Campaign IVR Application - Base package (5 simultaneous calls) - Create automated calling campaigns for Simple Notifications and Scripted Interactions with transfer to agents.	\$4,318.49
ShoreTel	18017	ShoreTel Outbound Campaign IVR Application - Add-on bundle (5 simultaneous calls) - Combine with Base Package incrementally for increased simultaneous call volume	\$860.55
ShoreTel	18018	ShoreTel Contact Center Agent Dashboard - Base package (5 concurrent users) - Web-based agent dashboard providing real-time agent & queue statistics. Must be run on separate server from CC server.	\$982.37
ShoreTel	18019	ShoreTel Contact Center Agent Dashboard - Add-on license (1 concurrent user) - Combine with Base Package incrementally for increased concurrent user capacity.	\$117.88
ShoreTel	18020	ShoreTel Contact Center Interaction Viewer - Base package (1 concurrent user) - Web based viewer for end to end call interaction details with link to ShoreTel CDR. Includes pre-requisite CCIR Transform Service. Runs on separate server from CC server.	\$2,161.21
ShoreTel	18021	ShoreTel Contact Center Interaction Viewer - Add-on license (1 concurrent user) - Combine with Base Package incrementally for increased concurrent user capacity.	\$314.36
ShoreTel	18022	ShoreTel CCIR Transform Service (No CC Interaction Viewer Web Application) ? Re-factors CCIR database data into a database that is call oriented. Included in the CCIV Base license. Requires separate server from CC server.	\$1,532.49
ShoreTel	18023	ShoreTel Contact Center Real-time Monitoring Bundle (includes 1 CC Interaction Viewer user & 5 CC Agent Dashboard user licenses). Must be installed on separate server from CC server.	\$2,357.68
ShoreTel	18024	ShoreTel Call Recorder (Base package includes 5 simultaneous sessions)	\$3,929.47
ShoreTel	18025	ShoreTel Call Recorder - Combine with base package incrementally for increased concurrent call recording capacity	\$157.18
ShoreTel	18026	ShoreTel Nuisance Call Handler - System wide monitoring and configurable re-direction of incoming calls based on calling party number	\$1,964.74

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	18027	Cost Recovery Integration Application - Base package	\$3,143.58
ShoreTel	18028	Cost Recovery Integration Application - Add-on one desktop user license	\$31.44
ShoreTel	18029	ShoreTel Enhanced Paging Application - Base package	\$4,322.42
ShoreTel	18030	ShoreTel Enhanced Paging Application - combine w/ base instance incrementally for distributed operation	\$392.95
ShoreTel	18031	Super Group Application - Enhanced Hunt Group	\$1,964.74
ShoreTel	18032	AMS 360 Integration Application - Desktop Integration to Vertafore AMS 360	\$157.18
ShoreTel	18033	Voice Forms IVR Application	\$4,401.01
ShoreTel	18034	Caller Directed Router Application	\$2,701.90
ShoreTel	18035	Call History Report	\$1,167.05
ShoreTel	18036	System Directory Synchronization Application (1 system license)	\$1,901.86
ShoreTel	18037	Schedule-based "On Call" Routing Application	\$2,701.90
ShoreTel	18038	Call Handling Mode Schedule Application	\$2,701.90
ShoreTel	18039	Call Handling Mode Override Application	\$982.37
ShoreTel	18040	User Group Schedule Application	\$2,701.90
ShoreTel	18041	SHORETEL ACT! INTEGRATION APPLICATION	\$157.18
ShoreTel	21020	Distributed Voice Services License	\$781.96
ShoreTel	21020	Distributed Voice Services License	\$781.96
ShoreTel	30006	Softphone License	\$117.88
ShoreTel	30013	LICENSE, CC/ECC SUPERVISOR - access real time status, skill set management, access/administer historical reports, call flows, wallboards and agent boards. Comes with a physical USB dongle.	\$3,718.07
ShoreTel	30014	LICENSE, CC/ECC SPVSR (MONITOR ONLY) - access real time information, control agent activities. Each license comes with a physical USB dongle.	\$1,444.47
ShoreTel	30015	LICENSE, ECC INBOUND 5 VOICE - 5 concurrent agent and 5 concurrent IVR Port licenses. Incremental licenses over ECC base 10 package.	\$3,241.81
ShoreTel	30016	LICENSE, ECC OUTBOUND VOICE 5 -5 concurrent agent licenses for outbound campaigns. Add on to inbound voice licenses. Consumed once an agent logs to a outbound group. IVR ports not included.	\$1,571.79

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	30017	LICENSES, ECC 5 EMAIL - 5 concurrent agent licenses for emails. Add on to inbound voice license. License consumed everytime an agent logs into a email group.	\$1,571.79
ShoreTel	30018	LICENSES, ECC 5 WEB - 5 concurrent agent licenses for web chat, co-browsing and web callbacks. Add on to inbound voice licenses. Consumed everytime an agent logs into a chat group.	\$1,571.79
ShoreTel	30020	LICENSE, CC INBOUND 5 VOICE - 5 concurrent agent licenses for inbound voice calls. Incremental licenses over the CC base 10 package which include 10 agent licenses.	\$1,964.74
ShoreTel	30023	LICENSE, CC AGENT BOARD OPTION - Capability for Supervisors to send messages, real time statistical information to agent PC's. One license is required per system. Only required for CC edition.	\$392.95
ShoreTel	30024	LICENSE, CC WALL BOARD OPTION - Enables Supervisors to send messages, statistical information to external wallboards (not included). One license required per system. Only required for CC edition.	\$392.95
ShoreTel	30025	LICENSE, CC FORMULA EDITOR OPTION - Enables capability for special formulas to be created in the historical reporting application. One license required per system. Only required for CC edition.	\$392.95
ShoreTel	30026	LICENSE, CC WORK FORCE MGMT CONN - Capability for connecting to a WFM appl like Blue Pumpkin for exporting historical reporting information. One license required per system. Only required for CC edition.	\$392.95
ShoreTel	30034	ECC BASE 10 PACKAGE - Includes server software, 10 concurrent Agent lic for inbound voice, 10 concurrent IVR Ports, 1 Supervisor Admin, Wall board, Agent board and Formula Editor lic for the whole system. 1 Base Package is needed per server.	\$6,683.24
ShoreTel	30035	Extension & Mailbox License	\$157.18
ShoreTel	30036	LICENSE, CC SERVER UPGRADE - Upgrade a CC Base 10 Package license to an ECC Base 10 Package	\$7,858.94
ShoreTel	30037	LICENSE, CC AGENT UPGRADE - Upgrade a CC 5 inbound license to an ECC 5 inbound license	\$3,929.47

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	30038	LICENSE, 5 IVR PORTS - 5 IVR port license. incremental licenses over either the ECC Base 10 Package/ECC Base 10 IVR Package	\$785.89
ShoreTel	30039	Extension-only License	\$110.03
ShoreTel	30040	Mailbox-only License	\$70.73
ShoreTel	30041	Add'l Language License	\$781.96
ShoreTel	30043	SIP Trunk Software License	\$39.29
ShoreTel	30044	Additional Site License	\$389.02
ShoreTel	30045	ECC Base 10 IVR PKG - Needed only for stand alone IVRself service applications. Includes server software, 10 concurrent IVR ports. Only one Base Package is needed per server. No agents can be assigned to or used by this IVR server.	\$9,007.92
ShoreTel	30046	CC REDUNDANT SERVER DONGLE - Additional duplicate server dongle for the standby (Target) server running a Double Take application (not included) for redundancy.	\$4,292.55
ShoreTel	30047	UPGRADE TO FULL ECC SUPERVISOR - Upgrade a Supervisor Monitor only license to a full Supervisor Administrator license	\$2,272.81
ShoreTel	30048	ShoreTel Remote Web Reporting License	\$2,117.98
ShoreTel	30049	ShoreTel TAPI Application Server License	\$389.02
ShoreTel	30051	Mobile Access License	\$74.66
ShoreTel	30052	Professional Access License	\$62.87
ShoreTel	30053	SIP Device License (License to allow a SIP device to register with ShoreTel system. SIP devices also require SKU 30035 or 30039 to operate) - for US installations only	\$23.58
ShoreTel	30053	SIP Device License (License to allow a SIP device to register with ShoreTel system. SIP devices also require SKU 30035 or 30039 to operate) - for US installations only	\$23.58
ShoreTel	30056	ShoreTel Contact Center TAPI App Server License - Allows use of Contact Center TAPI apps with ST system. Needed if the app is on distributed servers for each additional server other than the primary saerver.	\$389.02
ShoreTel	30058	VPN Connections, License add-on, Qty 5	\$471.54
ShoreTel	30059	VPN Connections, License add-on, Qty 10	\$785.89
ShoreTel	30060	VPN Connections, License add-on, Qty 25	\$1,807.56
ShoreTel	30063	CC-ECC Redundant Server Lic Add-on 5.0 - Not for use with CC-ECC 4.66	\$5,108.31
ShoreTel	30064	Shoreware CSTA License for Microsoft Integration (per user)	\$62.87

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	30069	CC-ECC Supervisor Lic 5.0 - Not for use with CC-ECC 4.66	\$648.36
ShoreTel	30070	CC-ECC Supervisor (Monitor-Only) Lic 5.0 - Not for use with CC-ECC 4.66	\$1,444.47
ShoreTel	30080	SIP-based third party messaging integration License	\$3,532.59
ShoreTel	30088	LICENSE, WORKGROUP AGENT TO ECC AGENT UPGRADE - Upgrades a workgroup agent to an ECC agent with inbound voice capability.	\$648.36
ShoreTel	30089	LICENSE, WORKGROUP SUPERVISOR TO ECC SUPERVISOR UPGRADE - Upgrades a workgroup supervisor to an ECC admin supervisor. Access real time, historical reports, and wallboards.	\$648.36
ShoreTel	30090	LICENSE, WORKGROUP TO ECC BASE SYSTEM UPGRADE - Required only for upgrading from workgroup to new ECC system. Includes 1 ECC agent voice license and a server dongle.	\$648.36
ShoreTel	30091	10 Concurrent Audio Conferencing Ports. Requires ShoreTel 12 or later.	\$785.89
ShoreTel	30093	10 Concurrent Web Conferencing Ports. Requires ShoreTel 12 or later.	\$785.89
ShoreTel	30095	ECC Base 10 Package for release 7 and above - Includes server based software for contact center. Includes 10 Agent licenses (inbound voice / callbacks), 30 IVR Port, 1 Supervisor, 2 group/agent feed licenses. Only one Base Package needed per server.	\$6,683.24
ShoreTel	30096	Enterprise Contact Center Inbound Voice License for release 7 and above - Add-on 1 agent and 1 IVR Port (concurrent) license. These are incremental licenses over the ECC base 10 bundle.	\$648.36
ShoreTel	30097	ECC Outbound Campaign License for release 7 and above - 1 concurrent agent license for outbound campaign. This is an add on to inbound voice licenses. License consumed every time an agent logs into a group with dial list feature enabled.	\$314.36
ShoreTel	30098	ECC Email License for release 7 and above - 1 concurrent agent license for handling emails. Add on to inbound voice licenses. License is consumed every time an agent logs into a group that has email feature enabled.	\$314.36

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	30099	ECC Web License for release 7 and above - 1 concurrent agent licenses for handling web chat. Add on to inbound voice licenses. License is consumed every time an agent logs into a group that has chat feature enabled.	\$314.36
ShoreTel	30100	Enterprise Contact Center IVR License for release 7 and above - One concurrent IVR port license. These are incremental licenses over either the ECC Base 10 Package or the ECC Base 10 IVR Package.	\$157.18
ShoreTel	30101	Enterprise Contact Center Supervisor License for release 7 and above - One concurrent supervisor license. Includes capability to access Agent manager, Director, Reports, GCCS and Wallboard Editor.	\$648.36
ShoreTel	30102	Enterprise Contact Center Redundant Server License - License for the redundant or warm standby ECC server. Will be configured with the same licenses as the primary server.	\$5,108.31
ShoreTel	30105	ShoreTel RoamAnywhere Client Access License for one end user; includes one ShoreTel SIP Device License, one ShoreTel Extension-only License and one ShoreTel Mobile Access License (minimum order quantity is 10).	\$117.88
ShoreTel	30106	Upgrade to ShoreTel RoamAnywhere Client Access License from Mobile Access License for one end user; includes one ShoreTel Extension-Only License and one ShoreTel SIP User License. Requires separate purchase of ShoreTel Mobility Router.	\$43.22
ShoreTel	30107	Enterprise Contact Center Verint Interface License - One license to activate the ECC event interface with the Verint Impact 360 Real Time Adherence Logger. License does not include Verint Impact 360 application.	\$1,178.84
ShoreTel	30108	Enterprise Contact Center Agent Activity Event Feed License - One license to activate one agent activity event feed. Two event feed licenses are included in the base 10 package.	\$275.06
ShoreTel	30109	Enterprise Contact Center Group Activity Event Feed License - One license to activate one group activity event feed. Two event feed licenses are included in the base 10 package.	\$275.06
ShoreTel	40002	Operator Call Manager (version 7.5 earlier)	\$467.61
ShoreTel	40003	Agent Call Manager	\$231.84
ShoreTel	40004	Supervisor Call Manager	\$467.61

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	40006	Operator Access License	\$467.61
ShoreTel	40007	Workgroup Agent Access License	\$231.84
ShoreTel	40008	Workgroup Supervisor Access License	\$467.61
ShoreTel	40009	High Resolution Video License (ST 8.1)	\$546.20
ShoreTel	41002	SALESFORCE.COM Call Center Adaptor Software	\$157.18
ShoreTel	41003	SALESFORCE.COM Call Center Adaptor Software (upgrade)	\$39.29
ShoreTel	41004	ShoreTel Netsuite CRM Integration Software	\$157.18
ShoreTel	41005	ShoreTel Microsoft Dynamics CRM Integration	\$157.18
ShoreTel	41006	ShoreTel Microsoft Dynamics CRM Integration w/out Web Dialer (ONLY available to installed based customers who already have purchased the ShoreTel Web Dialer)	\$78.59
ShoreTel	50043	Enhanced Workgroup Reporting Bundle	\$5,835.26
ShoreTel	60010	Sm. Business Edition Server	\$1,178.84
ShoreTel	60020	Branch Office Solution (DVS License + Site License + Server)	\$1,567.86
ShoreTel	60038	DMI-4 PBX Link	\$1,122.26
ShoreTel	60039	DMI-4+ PBX Link	\$1,122.26
ShoreTel	60040	PBX Link 48	\$3,139.65
ShoreTel	60041	Upgrade Bundle for D510 to ST 8 Demo Kit	\$2,825.29
ShoreTel	60042	Upgrade Bundle for D520 to ST 8 Demo Kit	\$1,960.81
ShoreTel	60043	Kit, Demo Recovery DVD USA D520 ST 8	\$27.51
ShoreTel	60044	Kit, Demo Recovery DVD USA D630 ST 8	\$27.51
ShoreTel	60045	Kit, Demo Recovery DVD USA AOpen Server ST 8	\$27.51
ShoreTel	60046	Demo Kit AOpen Server and WIN2K3 Server License. Requires Recovery DVD Kit (SKU 60048)	\$1,174.91
ShoreTel	60047	Kit, Analog Harmonica & Telco 25PR (FF) Cable For ShoreGear 120/24, 30, 50, 90, 220T1A, and 24A Switches	\$77.80
ShoreTel	60048	Kit, Demo Upgrade Recovery DVD. Requires AOpen Server and WIN2K License (SKU 60046)	\$27.51
ShoreTel	60106	Add-on: 10 users (GSA). For use with SKU# 60117.	\$4,235.97
ShoreTel	60107	Sm. Business Edition, Analog Trunking 15 User With Server	\$1,960.81
ShoreTel	60108	Sm. Business Edition, Analog Trunking 15 User W/O Server	\$2,353.75
ShoreTel	60109	Sm. Business Edition, Analog Trunking 20 User With Server	\$2,353.75
ShoreTel	60110	Sm. Business Edition, Analog Trunking 20 User W/O Server	\$1,960.81
ShoreTel	60113	Sm. Business Edition T1 Trunking, 25 User With Server	\$3,925.54
ShoreTel	60114	Sm. Business Edition T1 Trunking, 25 User W/O Server	\$3,532.59

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	60121	Sm. Business Edition Upgrade to Enterprise Edition (Available 120 days after SBE software license activation)	\$3,532.59
ShoreTel	60125	SA-100 appliance required to host Conferencing and Instant Messaging. Requires ShoreTel 12 or later.	\$2,353.75
ShoreTel	60131	Sm. Business Edition, Analog Trunking 10 User With Server	\$1,567.86
ShoreTel	60135	Small Business Edition Server Replacement	\$884.13
ShoreTel	60137	VPN Concentrator, Model 5300LF2, w/ 10 Connections	\$3,925.54
ShoreTel	60138	VPN Concentrator, Model 4550, w/ 5 Connections	\$1,960.81
ShoreTel	60139	Hardware upgrade, Converged Conferencing to ShoreTel Service Appliance (one per SA-100; requires ShoreTel 12 or later)	\$1,567.86
ShoreTel	60141	BUNDLE, VPN CONCENTRATOR, MODEL 4550 w/ LICENSE FOR 10 CONNECTIONS	\$2,353.75
ShoreTel	60142	BUNDLE, VPN CONCENTRATOR, MODEL 5300LF2 w/ LICENSE FOR 25 CONNECTIONS	\$4,711.44
ShoreTel	60143	BUNDLE, VPN CONCENTRATOR, MODEL 5300LF2 w/ LICENSE FOR 50 CONNECTIONS	\$6,283.22
ShoreTel	60144	BUNDLE, VPN CONCENTRATOR, MODEL 5300LF2 w/ LICENSE FOR 100 CONNECTIONS	\$7,855.01
ShoreTel	80015	Overlay, IP212 Slv, Fch-Can (25PK)	\$17.29
ShoreTel	80016	Overlay, IP212 Blk, Fch-Can (25PK)	\$17.29
ShoreTel	80017	Overlay, IP230/560 Slv, Fch-Can (25PK)	\$17.29
ShoreTel	80018	Overlay, IP230/560 Blk, Fch-Can (25PK)	\$17.29
ShoreTel	80019	Overlay, IP110 Slv, Fch-Can (25PK)	\$17.29
ShoreTel	80020	Overlay, IP110 Blk, Fch-Can (25PK)	\$17.29
ShoreTel	80090	Ingate SIParator 19, 5 Traversal Licenses	\$1,257.43
ShoreTel	80091	Ingate SIParator 19, 25 Traversal Licenses	\$2,074.76
ShoreTel	80092	Ingate SIParator 19, 30 Traversal Licenses	\$2,271.23
ShoreTel	80093	Ingate SIParator 50, 50 Traversal Licenses	\$5,823.48
ShoreTel	80094	Ingate SIParator 50, 60 Traversal Licenses	\$6,098.54
ShoreTel	80095	SIP Trunk, 5 Additional Traversal Licenses	\$275.06
ShoreTel	80096	SIPARATOR 51, Bundle (Includes SIP trunking module & 50 traversal licences for up to 50 simultaneous SIP trunk calls - 2 x T1 equivalent bundle)	\$5,823.48
ShoreTel	80097	SIPARATOR 51, Bundle (Includes SIP trunking module & 60 traversal licences for up to 60 simultaneous SIP trunk calls - 2 x E1 equivalent bundle)	\$6,098.54

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	80120	ShoreTel Mobility Router RA2000 Appliance and Server Software (no user licences). Redundancy is unavailable.	\$3,925.54
ShoreTel	80121	ShoreTel Mobility Router RA4000 Appliance and Server Software (no user licences). Optionally purchase a second appliance for redundancy function.	\$5,497.33
ShoreTel	80122	ShoreTel Mobility Router RA6000 Appliance and Server Software (no user licences). Optionally purchase a second appliance for redundancy function.	\$11,784.48
ShoreTel	91057	VOIP Net Eval Analysis - 3-10 (per test agent)	\$117.88
ShoreTel	91058	VOIP Net Eval Analysis - 11-20+ (per test agent)	\$78.59
ShoreTel	91063	Network Design Service (per hour)	\$196.47
ShoreTel	91072	VOIP Net Eval Analysis - 1-2 (per test agent) & Project Report	\$1,178.84
ShoreTel	91073	ShoreGear Switch Repair	\$672.54
ShoreTel	91076	Enterprise Advanced Queue Access 1 year - First Engineer	\$16,141.06
ShoreTel	91077	Enterprise Advanced Queue Access 1 year - Additional Engineer	\$5,380.35
ShoreTel	91086	High Touch Implementation Service - Implementation services price for High Touch model that includes onsite delivery during business hours	\$1.00
ShoreTel	91092	Technical Assistance Center (TAC) Remote hourly labor rate (Business Hours) - (Two hours minimum, 8:00AM-5:00PM Monday - Friday customer site)	\$251.08
ShoreTel	91093	Technical Assistance Center (TAC) Remote hourly labor rate (Evening Hours and Saturday) - (Two hours minimum, 5:01PM-7:59AM Monday - Friday and all day Saturday customer site)	\$367.66
ShoreTel	91094	Technical Assistance Center (TAC) Remote hourly labor rate (Holiday and Sunday) - (Two hours minimum, Holidays and Sunday customer site)	\$502.17
ShoreTel	91095	Technical Assistance Center (TAC) Onsite daily labor rate (Monday - Friday, daily rate applies to time traveling to site). NOTE: Services do not include travel and expense costs (T&E). T&E billed at actual rates upon completion of services.	\$2,008.66
ShoreTel	91096	Technical Assistance Center (TAC) Onsite daily labor rate (Saturday and Sunday, daily rate applies to time traveling to site). NOTE: Services do not include travel and expense costs (T&E). T&E billed at actual rates upon completion of services.	\$2,941.26

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	91097	Technical Assistance Center (TAC) Onsite daily labor rate (ShoreTel Holiday, daily rate applies to time traveling to site). NOTE: Services do not include travel and expense costs (T&E). T&E billed at actual rates upon completion of services.	\$4,017.33
ShoreTel	91098	Contact Center Implementation includes Remote Discovery, Project Management and Onsite Programming during business hours	\$1.00
ShoreTel	91101	Standard License Lockout Recovery Service (Work completed within 1 business day)	\$358.69
ShoreTel	91102	Expedited License Lockout Recovery Service (Work completed within 2 hours)	\$538.04
ShoreTel	91136	Contact Center Reports Consulting - Remote	\$943.07
ShoreTel	91137	Contact Center Reports Consulting - Onsite	\$1,886.15
ShoreTel	91138	Contact Center Reports Consulting + 4 Reports - Remote	\$1,886.15
ShoreTel	91139	Contact Center Reports Consulting + 4 Reports - Onsite	\$2,829.22
ShoreTel	91140	Contact Center Reports Consulting + 6 Reports - Remote	\$2,279.09
ShoreTel	91141	Contact Center Reports Consulting + 6 Reports - Onsite	\$3,222.17
ShoreTel	91142	Contact Center Reports Consulting + 8 Reports - Remote	\$2,593.45
ShoreTel	91143	Contact Center Reports Consulting + 8 Reports - Onsite	\$3,536.52
ShoreTel	91144	ShoreCare Shared Support for Applications 1 Year - Full	\$1.00
ShoreTel	91145	ShoreCare Shared Support for Applications 3 Years - Full	\$1.00
ShoreTel	91146	ShoreCare Shared Support for Applications 5 Years - Full	\$1.00
ShoreTel	91147	ShoreCare Shared Support for Mobility 1 Year - Full	\$1.00
ShoreTel	91148	ShoreCare Shared Support for Mobility 3 Years - Full	\$1.00
ShoreTel	91149	ShoreCare Shared Support for Mobility 5 Years - Full	\$1.00
ShoreTel	91150	ShoreTel Mobility Implementation, Full Day - Travel & Expenses not included	\$1,414.61
ShoreTel	91213	ShoreCare Partner Support - 1 year software only - (existing contracts only)	\$1.00
ShoreTel	91233	ShoreCare Partner Support (3 Year, SW Only)	\$1.00
ShoreTel	91253	ShoreCare Partner Support (5 Year, SW Only)	\$1.00
ShoreTel	91279	ENTERPRISE SUPPORT UPGRADE FROM PARTNER SUPPORT.	\$1.00
ShoreTel	91280	MOBILITY PILOT IMPLEMENTATION - EXCLUDES T&E	\$8,070.53
ShoreTel	92010	IPBX Installation Full Day - Travel and Expenses are not included	\$1,414.61
ShoreTel	92011	IPBX Installation One Half Day - Half Day Rate - Travel and Expenses are not included	\$785.89

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	92012	Contact Center Installation Full Day - Travel and Expenses are not included	\$1,414.61
ShoreTel	92013	Installation Service Hourly (addition to Half day) - Travel and Expenses are not included	\$196.47
ShoreTel	92014	ShoreTel Conference Bridge Installation Full Day - Travel and Expenses are not included	\$1,414.61
ShoreTel	92017	Contact Center Installation Half Day - Travel and Expenses are not included	\$785.89
ShoreTel	92213	ShoreCare Enterprise Support - 1 year software only - (existing contracts only)	\$1.00
ShoreTel	92232	ShoreCare Enterprise Support - 3 year full coverage no phones - priced per configuration	\$1.00
ShoreTel	92454	SHORECARE ENTERPRISE SUPPORT -PLUS, NP, 1YR	\$1.00
ShoreTel	92455	SHORECARE ENTERPRISE SUPPORT -PLUS, NP, 3 YR	\$1.00
ShoreTel	92456	SHORECARE ENTERPRISE SUPPORT -PLUS, NP, 5 YR	\$1.00
ShoreTel	92457	SHORECARE ENTERPRISE SUPPORT -PLUS, FULL, 1YR	\$1.00
ShoreTel	92458	SHORECARE ENTERPRISE SUPPORT -PLUS, FULL, 3 YR	\$1.00
ShoreTel	92459	SHORECARE ENTERPRISE SUPPORT -PLUS, FULL, 5 YR	\$1.00
ShoreTel	93010	Training, WEB CC Advance Report	\$2,241.81
ShoreTel	93051	Personal Call Manager-Web/Student	\$174.86
ShoreTel	93052	Personal Call Manager-Web/Group (up to 20 students)	\$712.90
ShoreTel	93053	System Admin-Web/Student	\$533.55
ShoreTel	93054	System Admin-Web/Group (up to 20 students)	\$1,434.76
ShoreTel	93055	Personal Call Manager-Onsite/Day plus T&E (up to 80 students)	\$2,241.81
ShoreTel	93056	System Admin-Onsite/Day plus T&E (up to 24 students)	\$2,241.81
ShoreTel	93060	Implementing the ShoreTel IP System-Sunnyvale/Student	\$2,241.81
ShoreTel	93061	Implementing the ShoreTel IP System class-Onsite/Student	\$2,510.83
ShoreTel	93062	Train-the-Trainer--Web/Student (Must have completed all end user courses and system admin training and implementation training)	\$1,345.09
ShoreTel	93065	ShoreCare Training Onsite Train-the-Trainer Training (Enduser or System Admin, per student)	\$2,241.81
ShoreTel	93066	Custom Training/Customer Quote	\$1.14
ShoreTel	93069	3405 CONTACT CENTER SYSTEM ADMINISTRATOR TRAINING	\$354.21
ShoreTel	93071	CC Supervisor Online Training / Student	\$174.86

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	93072	CC Agent Online Training / Student	\$88.78
ShoreTel	93074	ONSITE CONTACT CENTER USER TRAINING - FULL DAY (T&E INCLUDED)	\$3,138.54
ShoreTel	93075	CC Agent-Onsite (per Day plus T&E, up to 120 students)	\$2,241.81
ShoreTel	93077	Advanced System and Troubleshooting-Sunnyvale/Student	\$2,241.81
ShoreTel	93078	3400 IMPLEMENTING SHORETEL CONTACT CENTER TRAINING	\$2,510.83
ShoreTel	93079	Advanced System and Troubleshooting-Onsite/Student	\$2,510.83
ShoreTel	93080	Professional Services Custom Software (NOTE: Due to inherent variability in delivery timeframe, custom software must be submitted on a separate order and can not be combined in a single order with other products)	\$1.00
ShoreTel	93082	Certification, ShoreTel Sales Training	\$1,340.60
ShoreTel	93084	Online Training, Small Business Edition	\$895.83
ShoreTel	93111	ShoreTel Web Dialer	\$56.58
ShoreTel	93148	ShoreTel On-site Travel Expense (Additional day estimate). Requires SKU 10143 to be ordered.	\$196.47
ShoreTel	93154	SAME DAY PROCESSING RUSH FEE	\$67.25
ShoreTel	93157	Remote Partner Assist Service (Business Hours) - Time and Materials - Hourly Rate (Two hours minimum, 8:00AM-5:00PM Monday - Friday)	\$201.76
ShoreTel	93158	Remote Partner Assist Service (Evening Hours and Saturday) - Time and Materials - Hourly Rate (Two hours minimum, 5:01PM-7:59AM Monday - Friday and all day Saturday)	\$302.65
ShoreTel	93159	Remote Partner Assist Service (Holiday and Sunday) - Time and Materials - Hourly Rate (Two hours minimum, Holidays and Sunday)	\$403.53
ShoreTel	93160	Project Technical Account Manager - Time and Materials - Full Day Rate (Five days minimum, 8:00AM-5:00PM Monday - Friday, Travel and Expense extra)	\$1,414.61
ShoreTel	93187	Remote Call Control Integration with OCS, Full day - Travel & Expense not included	\$1,728.97
ShoreTel	93188	Remote Call Control Integration with OCS, Half day - Travel & Expense not included	\$864.48
ShoreTel	93189	Shared Support for Contact Center - 1 Year. A 1 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	\$1.00

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	93190	Shared Support for Contact Center - 3 year. A 3 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	\$1.00
ShoreTel	93191	Shared Support for Contact Center - 5 year. A 5 year service agreement providing Partner Support for the IPBX and Enterprise Support for the Contact Center.	\$1.00
ShoreTel	93193	3500 IMPLEMENTING THE SHORETEL MOBILITY SOLUTION TRAINING	\$2,017.63
ShoreTel	93255	3410 MAINTAINING AND SUPPORTING SHORETEL CONTACT CENTER TRAINING	\$2,510.83
ShoreTel	93256	3420 USING AND DESIGNING SHORETEL CONTACT CENTER REPORTS TRAINING	\$712.90
ShoreTel	93257	3510 MAINTAINING AND SUPPORTING THE SHORETEL MOBILITY SOLUTION TRAINING	\$1,345.09
ShoreTel	93259	3505 MOBILITY SYSTEM ADMINISTRATOR (per student)	\$533.55
ShoreTel	94111	ShoreCare Partner Support 1 Year - No Phone	\$1.00
ShoreTel	94112	ShoreCare Partner Support 1 Year - Full	\$1.00
ShoreTel	94131	ShoreCare Partner Support 3 Years - No Phone	\$1.00
ShoreTel	94132	ShoreCare Partner Support 3 Years - Full	\$1.00
ShoreTel	94151	ShoreCare Partner Support 5 Years - No Phone	\$1.00
ShoreTel	94152	ShoreCare Partner Support 5 Years - Full	\$1.00
ShoreTel	95111	ShoreCare Enterprise Support 1 Year - No Phone	\$1.00
ShoreTel	95112	ShoreCare Enterprise Support 1 Year - Full	\$1.00
ShoreTel	95131	ShoreCare Enterprise Support 3 Years - No Phone	\$1.00
ShoreTel	95132	ShoreCare Enterprise Support 3 Years - Full	\$1.00
ShoreTel	95151	ShoreCare Enterprise Support 5 Years - No Phone	\$1.00
ShoreTel	95152	ShoreCare Enterprise Support 5 Years - Full	\$1.00
ShoreTel	95211	Enterprise 1 Year - No Phones with NBD OSSR (Minimum charge \$1800)	\$1.00
ShoreTel	95212	Enterprise 1 Year - Full with NBD OSSR (Minimum charge \$1800)	\$1.00
ShoreTel	95231	Enterprise 3 Years - No Phones with NBD OSSR (Minimum charge \$1800)	\$1.00
ShoreTel	95232	Enterprise 3 Years - Full with NBD OSSR (Minimum charge \$1800)	\$1.00
ShoreTel	95251	Enterprise 5 Years - No Phones with NBD OSSR (Minimum charge \$1800)	\$1.00

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	95252	Enterprise 5 Years - Full with NBD OSSR (Minimum charge \$1800)	\$1.00
ShoreTel	95331	Enterprise 3 Years - No Phones with 4HR OSSR (Minimum charge \$1800)	\$1.00
ShoreTel	95332	Enterprise 3 Years - Full with 4HR OSSR (Minimum charge \$1800)	\$1.00
ShoreTel	95351	Enterprise 5 Years - No Phones with 4HR OSSR (Minimum charge \$1800)	\$1.00
ShoreTel	95352	Enterprise 5 Years - Full with 4HR OSSR (Minimum charge \$1800)	\$1.00
ShoreTel	97133	ShoreCare Enterprise Support - E-Rate, 1-Yr, No Phones, No RMA. Includes software downloads, bug fixes, and access to a technical assistance center.	\$1.00
ShoreTel	97134	ShoreCare Enterprise Support - E-Rate, 3-Yr, No Phones, No RMA. Includes software downloads, bug fixes, and access to a technical assistance center.	\$1.00
ShoreTel	97135	ShoreCare Enterprise Support - E-Rate, 5-Yr, No Phones, No RMA. Includes software downloads, bug fixes, and access to a technical assistance center.	\$1.00
ShoreTel	97136	ShoreCare Partner Support - E-Rate, 1-Yr, No Phones, No RMA. Includes software downloads, bug fixes, and access to a technical assistance center.	\$1.00
ShoreTel	97137	ShoreCare Partner Support - E-Rate, 3-Yr, No Phones, No RMA. Includes software downloads, bug fixes, and access to a technical assistance center.	\$1.00
ShoreTel	97138	ShoreCare Partner Support - E-Rate, 5-Yr, No Phones, No RMA. Includes software downloads, bug fixes, and access to a technical assistance center.	\$1.00
ShoreTel	97141	WLAN (802.11) ASSESSMENT FOR SHORETEL MOBILITY - HI-TOUCH	\$3,138.54
ShoreTel	97142	WLAN (802.11) ASSESSMENT - EXCESS AREA COVERAGE - HI-TOUCH	\$896.73
ShoreTel	97143	WLAN (802.11) ASSESSMENT FOR SHORETEL MOBILITY - SHARED	\$1,793.45
ShoreTel	97144	IMPLEMENTATION SERVICE FOR SHORETEL MOBILITY	\$1.00
ShoreTel	97145	IMPLEMENTATION SERVICE FOR SHORETEL CONFERENCING	\$1.00
ShoreTel	97146	IMPL SVC FOR MS-UC (OCS/LYNC) INTEGRATION	\$1.00
ShoreTel	97147	SHORECARE SHARED SUPPORT, -ECC, 1YR, NP	\$1.00

MFR	MFR PART NUMBER	PRODUCT DESCRIPTION	GSA PRICE WITH IFF
ShoreTel	97148	SHORECARE SHARED SUPPORT, -ECC, 3YR, NP	\$1.00
ShoreTel	97149	SHORECARE SHARED SUPPORT, -ECC, 5YR, NP	\$1.00
ShoreTel	97150	SHORECARE SHARED SUPPORT, -MOBILITY, 1YR, NP	\$1.00
ShoreTel	97151	SHORECARE SHARED SUPPORT, -MOBILITY, 3YR, NP	\$1.00
ShoreTel	97152	SHORECARE SHARED SUPPORT, -MOBILITY, 5YR, NP	\$1.00
ShoreTel	97153	SHORECARE SHARED SUPPORT - APPLICATIONS 1YR, NP	\$1.00
ShoreTel	97154	SHORECARE SHARED SUPPORT - APPLICATIONS 3YR, NP	\$1.00
ShoreTel	97155	SHORECARE SHARED SUPPORT - APPLICATIONS 5YR, NP	\$1.00